

ITEM A

VENDOR	SERIGRAPHICS SIGN SYS.	SIGN DESIGN GROUP	KROY SIGN SYSTEMS	TONAS GRAPHICS
MODEL & MFG	400 SERIES SERIGRAPHICS	BLANK	KROY LOW PROFILE	KROY LOW PROFILE
DELIVERY ARO	4 - 5 WEEKS	BLANK	14 DAYS	2 WEEKS
8.5 X 11 UNIT PRICE TIMES	\$15.00	\$17.90	\$20.11	\$22.75
1,250				
TOTAL	\$18,750.00	\$22,375.00	\$25,137.50	\$28,437.50
8.5 X 14 UNIT PRICE TIMES	\$16.00	\$22.25	\$24.09	\$27.15
625				
TOTAL	\$10,000.00	\$13,906.25	\$15,056.25	\$16,968.75
4.5 X 11 UNIT PRICE TIMES	\$14.00	\$14.25	\$12.82	\$14.65
625				
TOTAL	\$8,750.00	\$8,906.25	\$8,012.50	\$9,156.25
<b>GRAND TOTAL</b>	<b>\$37,500.00</b>	<b>\$45,187.50</b>	<b>\$48,206.25</b>	<b>\$54,562.50</b>
UP-CHG FOR NON-STD	2%	\$24.40, \$28.75, \$20.75	NONE	\$2.00 EACH
<b>ITEM B</b>				
12 X 12 UNIT PRICE	\$82.95	\$26.50	\$27.99	\$31.45
RETAIL PRICE	BLANK	BLANK	\$43.06	\$43.06
% DISCOUNT FROM RETAIL	BLANK	BLANK	35%	27%
UP-CHG FOR NON-STD	2%	\$33.00	NONE	\$2.00
11 X 17 UNIT PRICE	\$86.37	\$34.00	\$34.70	\$39.00
RETAIL PRICE	BLANK	BLANK	\$53.38	\$53.38
% DISCOUNT FROM RETAIL	BLANK	BLANK	35%	27%
UP-CHG FOR NON-STD	2%	\$40.50	NONE	\$2.00
24 X 36 UNIT PRICE	\$133.42	\$149.00	\$140.31	\$165.00
RETAIL PRICE	BLANK	BLANK	\$215.86	\$215.86
% DISCOUNT FROM RETAIL	BLANK	BLANK	35%	24%
UP-CHG FOR NON-STD	2%	\$155.50	NONE	\$4.00