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COURT OF APPEALS

STATE OF NEW YORK

SCHRON,

Plaintiff,

-against-

TROUTMAN SANDERS LLP,

Defendant.

MICH II HOLDINGS LLC, et al.,

Appellant,

-against-

No. 23

SCHRON, et al.,

Respondent.

20 Eagle Street
Albany, New York 12207
January 10, 2013

Before:

CHIEF JUDGE JONATHAN LIPPMAN
ASSOCIATE JUDGE VICTORIA A. GRAFFEO
ASSOCIATE JUDGE SUSAN PHILLIPS READ
ASSOCIATE JUDGE ROBERT S. SMITH
ASSOCIATE JUDGE EUGENE F. PIGOTT, JR.

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Appearances:

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1 CHIEF JUDGE LIPPMAN: Number 23.

2 Counselor?

3 MR. SHECHTMAN: May it please the court,
4 Paul Shechtman; and I represent the SVCare appellants
5 in this matter.

6 CHIEF JUDGE LIPPMAN: Do you want any
7 rebuttal time, counsel?

8 MR. SHECHTMAN: My apology, Judge. Three
9 minutes, if I could?

10 CHIEF JUDGE LIPPMAN: Sure, go ahead.

11 MR. SHECHTMAN: The issue here also relates
12 to an option, and the issue is whether parol evidence
13 should be admitted to interpret the words "other good
14 and valuable consideration" in the SVCare option
15 agreement.

16 CHIEF JUDGE LIPPMAN: Counsel, aren't
17 mutual covenants the consideration here? Isn't that
18 what it says?

19 MR. SHECHTMAN: Well, it says "mutual
20 covenants and other good and valuable consideration."
21 The First Department decided this case - - -

22 CHIEF JUDGE LIPPMAN: What's ambiguous
23 about that?

24 MR. SHECHTMAN: Well, the First Department
25 decided this case by saying what that means is the

1 100-million-dollar exercise price and the value on
2 resale above 400 million. The first can't possibly
3 be consideration, because it is the exercise price.
4 The second can't be consideration, because it is a
5 limit on your purchase in - - -

6 JUDGE SMITH: Suppose you're right that the
7 agreement to make the loan was the consideration.
8 Isn't it another step to say that the option is
9 conditioned on the making of the loan?

10 MR. SHECHTMAN: Judge, I would - - - I
11 would think the step was this: that if the loan is
12 the consideration for the option, and the option
13 wasn't made - - - and the loan wasn't made, then
14 there is no consideration, and the option's void.

15 JUDGE SMITH: You don't have a defense of
16 lack of consideration here. You don't even need
17 consideration for an option.

18 MR. SHECHTMAN: You don't need
19 consideration for an option. But if - - -

20 JUDGE SMITH: I mean, I can understand that
21 the - - - that the consideration for the - - -
22 theoretically, some separate agreement could be a
23 consideration for an option, a separate agreement not
24 otherwise referred to in the option itself. But it
25 seems to me if the performance of one is going to be

1 a pre-condition to the obligation of the other, you
2 ought to put that in there.

3 MR. SHECHTMAN: But, Judge, if I'm correct
4 that the consideration here was the loan, and that's
5 what the parties intended, and that there was a
6 failure of consideration, I don't think it matters
7 that in New York State you don't need consideration
8 if the parties intended it here.

9 And our view is, unless that loan is
10 consideration, then you gave an option to purchase
11 this company for 100 million dollars - - -

12 JUDGE SMITH: Isn't it - - -

13 MR. SHECHTMAN: - - - for nothing.

14 JUDGE SMITH: - - - don't we - - - don't we
15 judicially know that these words "for other good and
16 valuable consideration" are very, very common in
17 agreements?

18 MR. SHECHTMAN: We do. And I think we know
19 two - - -

20 JUDGE SMITH: Aren't they essentially put
21 in in a - - - to provide against a possible defense
22 of lack of consideration? Isn't that what it's there
23 for?

24 MR. SHECHTMAN: I think we know two things.
25 I think we know, in some agreements they may just be

1 boilerplate. I think we know, in other agreements
2 they may have great meaning. And the parties may
3 choose to use those words rather than state what the
4 consideration is, for a variety of reasons.

5 JUDGE GRAFFEO: But that's my - - - that's
6 my concern. Because if we agree with you that the
7 parties here can then go to parol evidence to show
8 what that means, we've got thousands of contracts
9 that use that clause. So is everyone going to start
10 bringing in oral - - -

11 MR. SHECHTMAN: I don't - - -

12 JUDGE GRAFFEO: - - - oral testimony as to
13 the meaning of their contract?

14 MR. SHECHTMAN: - - - I don't think so,
15 Judge. I mean, I should back up and say the
16 following. I think when I was quite young, I got a
17 Black's Law Dictionary. I don't think I opened it
18 until this case. And when I opened it, what you
19 learn for the meaning of this word is, it can often
20 be a way of stating other significant consideration
21 where the parties, for whatever reason, don't want to
22 say it.

23 CHIEF JUDGE LIPPMAN: How do we know,
24 though?

25 MR. SHECHTMAN: If I could - - -

1 CHIEF JUDGE LIPPMAN: How do we know - - -
2 why isn't every contract ambiguous if we - - -

3 MR. SHECHTMAN: Because - - -

4 CHIEF JUDGE LIPPMAN: - - - accept - - -

5 MR. SHECHTMAN: - - - typically, contracts
6 state some consideration. Here, if we're right and
7 the First Department is wrong, that the exercise
8 price isn't consideration, that the limit isn't
9 consideration, and respectfully, I don't think there
10 can possibly be any doubt about that.

11 JUDGE GRAFFEO: Well, does that - - -

12 MR. SHECHTMAN: If - - -

13 JUDGE GRAFFEO: - - - require - - -

14 MR. SHECHTMAN: - - - if we're - - -

15 JUDGE GRAFFEO: - - - us to ignore the
16 merger clause?

17 MR. SHECHTMAN: No. Because I think you
18 say to yourself, look, in this agreement, if there
19 isn't - - - if that term "other consideration"
20 doesn't have meaning, then there is no consideration.
21 That doesn't make sense. The economics of this deal
22 say that that would be absurd. So therefore, this is
23 a case - - - not all cases - - - but this is a case
24 in which one says okay, what does it mean? And once
25 you say what does it mean, the merger agreement

1 doesn't matter, because once you say - - -

2 CHIEF JUDGE LIPPMAN: What's the rule - - -
3 what's the rule, counselor? Is it when you know that
4 you have to say what does it mean?

5 MR. SHECHTMAN: I think you say what does
6 it mean when the consideration reflected in the
7 agreement is such, right, that no reasonable person
8 could think that that is the parties' consideration,
9 such that the words "other consideration" must have
10 meaning. That's not just my rule.

11 There are scores of cases in which the
12 phrase "other consideration" is given meaning - - -

13 JUDGE PIGOTT: You - - -

14 MR. SHECHTMAN: - - - when there's no other
15 consideration in the agreement.

16 JUDGE SMITH: - - - you spoke about - - -
17 you spoke about the economics. Let me see if I
18 understand what's really going on here. Under the
19 option, whether it's subject to a condition or not
20 when he exercises it, he puts 100 million dollars
21 into the issuer, of which he - - -

22 MR. SHECHTMAN: Well - - -

23 JUDGE SMITH: - - - of which he then owns
24 99.999 percent, right?

25 MR. SHECHTMAN: I don't - - - Judge, the

1 first time that I knew - - - I mean, I'm relatively
2 new to this case, but I've read the pleadings below -
3 - - the first time I knew, for example, that the
4 excess above 400 went back to them - - -

5 JUDGE SMITH: Yes.

6 MR. SHECHTMAN: - - - was in their reply
7 brief. The first time - - -

8 JUDGE SMITH: Well, that's - - - actually,
9 I thought your brief says it, too.

10 MR. SHECHTMAN: Well, my - - -

11 JUDGE SMITH: The excess above 400, it says
12 it goes to the issuer.

13 MR. SHECHTMAN: But my brief says I don't
14 think they have any incentive to get above 400
15 because it would go to us. Now, we've always thought
16 that we were the issuer at the time, and therefore it
17 went to us. And - - -

18 JUDGE SMITH: The - - - let me just - - -
19 this may be irrelevant, but let me just be sure I
20 understand it. It says that if they buy the units
21 and resell them, they have to give the excess above
22 400 to the issuer - - -

23 MR. SHECHTMAN: Right.

24 JUDGE SMITH: - - - which is the company
25 they've just sold. That can't possibly be right, can

1 it?

2 MR. SHECHTMAN: It doesn't make sense to me
3 that they have to give it to the company they just
4 sold. That's in their - - -

5 JUDGE SMITH: But that is what it says?

6 MR. SHECHTMAN: That is what it says. It
7 also seems to say that the 100 million dollars goes
8 to the issuer. I don't think that makes sense. I
9 think everybody has all - - -

10 JUDGE SMITH: Are you really asking for
11 reformation of this thing?

12 MR. SHECHTMAN: No, I'm asking just for
13 interpretation of it. Because otherwise, realize how
14 good a deal this is.

15 JUDGE SMITH: I understand.

16 MR. SHECHTMAN: When - - -

17 JUDGE SMITH: But how do you interpret "100
18 millions shall be paid to the issuer"?

19 MR. SHECHTMAN: I don't think that issue is
20 before this court. But realize, if they're right,
21 for no consideration, you buy one of the most
22 thriving healthcare companies in the country by
23 putting 100 million dollars in, of which you get to
24 keep, what, 999-whatever. But you also - - - if you
25 sell it, and it's above 400 dollars (sic), that also

1 comes to you. That's a deal that's so good it
2 couldn't possibly be the deal. And the reason it
3 couldn't poss - - -

4 JUDGE SMITH: Well, no, it doesn't - - -

5 JUDGE GRAFFEO: Let me ask you the same
6 question I asked in the previous case. Who drafted
7 these documents?

8 MR. SHECHTMAN: The documents were drafted
9 by my side of the aisle, Your Honor. So - - - but
10 that said, there's a provision in it that says it
11 shouldn't be interpreted favorably to one side or the
12 other. But be that as it may, if you come to the
13 question who drafted, all right, then you're only
14 coming there because you say to yourself, there's
15 ambiguity here; that the logic of this deal is such
16 that it couldn't be zero consideration.

17 JUDGE GRAFFEO: Well, it also has to do
18 with the fact that they - - - someone could have
19 inserted cross-reference language into this to make
20 it clear that these agreements were - - -

21 MR. SHECHTMAN: Some - - - someone - - -

22 JUDGE GRAFFEO: - - - that there's - - -

23 MR. SHECHTMAN: - - - could have.

24 JUDGE GRAFFEO: - - - more than one
25 agreement.

1 MR. SHECHTMAN: Someone could have. But if
2 our parol evidence, which is in a footnote, is to be
3 believed, it was taken out at Mr. Schron's request,
4 because he didn't want reference to the loan in
5 there. Now, that's parol evidence. That's what we
6 would like to offer. And we'd like to offer it
7 because this is ambiguous. You can't resolve - - -

8 CHIEF JUDGE LIPPMAN: You're really saying
9 more than it's ambiguous. You're saying it can't
10 mean this?

11 MR. SHECHTMAN: Well, it can't - - - it
12 can't - - -

13 CHIEF JUDGE LIPPMAN: Is that really your
14 argument?

15 MR. SHECHTMAN: It can't mean what the
16 First Department said. It can't mean that the
17 consideration is what you put in after you get the
18 company. That's just wrong. And it certainly can't
19 mean what has been suggested today that even the
20 First Department got it wrong, because above four - -
21 -

22 JUDGE SMITH: But apart - - - I grant there
23 are some peculiarities in this agreement. But isn't
24 it a fact that the words "for other good and valuable
25 consideration" often are essentially meaningless?

1 MR. SHECHTMAN: Absolutely right. And I'll
2 give you an example, all right? These options
3 differ. The last agreement that you saw said ten
4 dollars plus other good and valuable consideration.
5 There is no one standing up here and saying to you
6 that has meaning. Because that is an option whose
7 structure is, we believe, and obviously Mr. Reiter
8 believes, five-dollars option price. All right? I
9 think it's five-dollar option price, because the
10 parties who drafted here didn't know New York law
11 that you didn't need to put any consideration - - -
12 but five-dollar option price, 1,000 dollar exercise
13 price, gets you a third. Into the agreement, you
14 have to pay a third for the company.

15 Ours is the loan, right? Other
16 consideration. That gets you the ability to exercise
17 for 100,000 - - - 100 million dollars, such that the
18 loan is outstanding, you can simply assume the debt.
19 Right? It doesn't trigger 3.3 in our case, because
20 you're getting the whole company. Right? So that
21 3.3 is inapplicable in our case.

22 They're very different. And what you learn
23 from that difference is that "other good and valuable
24 consideration" can be boilerplate. And the best sign
25 that it's boilerplate is if the structure of the deal

1 says to you the parties have entered into an
2 agreement here whose terms have sufficient clarity.

3 But here, where unless you give that term
4 meaning, this is an absurd deal, this is you get it
5 for free, and not only do you get it for free, what
6 you pay to get it is yours, and that can't be right.
7 And that says you've got to give meaning here. That
8 says we ought to take parol evidence.

9 If we're right that the parol evidence is
10 that the loan was there but it was taken out for tax
11 reasons, then the loan should be there. So I can't
12 agree with you more, Judge. There can be some cases
13 in which it's boilerplate. This is not one. It's
14 certainly not one for the reasons the First
15 Department gave.

16 JUDGE READ: What about mootness?

17 MR. SHECHTMAN: I think the answer is - - -

18 JUDGE READ: You do have an argument in the
19 First Department, I guess, coming up?

20 MR. SHECHTMAN: We do. And I think the
21 answer to that is this. I was trying to see if there
22 was a clean way of saying this. We're - - - this is
23 - - - if this is the World Series, there are two
24 games left, the sixth, which is here, and the
25 seventh, which is in the First Department. We have

1 to win both of them. But that doesn't suggest that
2 the sixth game is moot. It matters, right?

3 JUDGE READ: So if you lose - - -

4 MR. SHECHTMAN: And it matters - - -

5 JUDGE READ: - - - if you lose this one,
6 Mr. Shechtman, is that one moot?

7 MR. SHECHTMAN: If we lose this one, then
8 there's still a question in that one of whether there
9 was - - - that they paid the 100 million dollars.
10 This is probably not an answer to mootness. But my
11 clients are watching this in New York City. They
12 don't think this is academic. They think this
13 matters greatly to them, because it's one of two
14 cases that they have to win.

15 JUDGE SMITH: Let me ask you also about
16 finality. I take it this is final as to Mich II and
17 Cam III, or whatever it is.

18 MR. SHECHTMAN: It should be, yes.

19 JUDGE SMITH: Yes. But the other parties
20 as - - - the other parties are still embroiled in
21 more causes of action than I can count, are all
22 affiliates, right?

23 MR. SHECHTMAN: That's exactly right, Your
24 Honor. There's no doubt that that litigation going
25 on in the First Department is related.

1 JUDGE SMITH: So - - - well, not only - - -
2 it's all part of - - - part of the same lawsuit is
3 still going on, right? Other causes of action in the
4 same lawsuit?

5 MR. SHECHTMAN: Well, not the same - - -
6 not the same lawsuit in the sense of you have two
7 different actions here. You have Mich II, which
8 sought the declaratory judgment. That is final. The
9 only other thing - - -

10 JUDGE SMITH: Well, Mich - - - well, Mich
11 II is the only - - - so far as I can tell Mich II is
12 really the only one we have.

13 MR. SHECHTMAN: It's the only one you have.

14 JUDGE SMITH: Okay. But aren't there
15 fifteen - - - didn't they just adjudicate the
16 fifteenth cause of action in Mich II?

17 MR. SHECHTMAN: No. In Mich II, everything
18 has been dismissed except what's before you, which is
19 the fifteenth cause of action - - - that's the
20 declaratory judgment matter - - - and the seventeenth
21 cause of action, which is a defamation claim, which
22 everybody agrees is collateral and severable.

23 JUDGE SMITH: And maybe - - -

24 MR. SHECHTMAN: So Mich II is - - -

25 JUDGE SMITH: Has it been expressly

1 severed?

2 MR. SHECHTMAN: It hasn't been expressly
3 severed. But if you look at it and you apply Burke,
4 it's plainly severable. They've never claimed
5 otherwise. Their - - -

6 JUDGE SMITH: Okay, but - - -

7 MR. SHECHTMAN: - - - their argument - - -

8 JUDGE SMITH: - - - this gets esoteric.

9 But it is true that there is an action pending
10 between - - - to which an affiliate of Mich II is a
11 party, that has not been expressly severed?

12 MR. SHECHTMAN: No. It's not a question of
13 expressly severed. It's the following.

14 JUDGE SMITH: Well, suppose - - - but that
15 was my question. Suppose the issue is express
16 severance; you're not saying it has occurred?

17 MR. SHECHTMAN: No. I think what I'm
18 saying is the following. Mich II is before you. It
19 is final. It's a declaratory judgment action. The
20 option is void for lack of consideration. That's
21 final.

22 JUDGE SMITH: But that was not the only
23 cause of action in the complaint.

24 MR. SHECHTMAN: Everything else is
25 dismissed but for the defamation action, and that's

1 severable. There is, without a doubt, a trailing
2 action here, Schron, that they filed separately. All
3 right? That action, if it is determined that the
4 100-million-dollar loan was, in fact, paid, right,
5 that will make this academic. That would - - -

6 JUDGE SMITH: I understand. I was
7 switching from mootness to finality.

8 MR. SHECHTMAN: Understood. But there's no
9 doubt that they are related. But the only way you
10 could say that Mich II isn't final is if you say the
11 language of the constitution, the language of the
12 CPLR - - - which talks about - - - everything in the
13 action being resolved or disposed of - - - the only
14 way you could say this is not final is to say, well,
15 that Schron action, that separate action, is so
16 closely related, that we think finality should be
17 cross-fertilized - - -

18 JUDGE SMITH: I don't see why you can't say
19 the defamation action is another cause of action in
20 the same complaint that hasn't been expressly
21 severed.

22 MR. SHECHTMAN: Well, I don't - - - you
23 have my apology. Because I don't know that you need
24 to be expressly severed, because you could impliedly
25 sever something where it doesn't grow out of the same

1 transaction. That's what Burke teaches.

2 CHIEF JUDGE LIPPMAN: Okay, counsel.

3 MR. SHECHTMAN: And this is so impliedly
4 severed, Your Honor, it's just very, very different.

5 CHIEF JUDGE LIPPMAN: Okay, counsel. You
6 have your rebuttal time.

7 Counselor, your adversary says that this
8 agreement's absurd, that you definitely need some
9 kind - - - to make it make sense, you have to say,
10 what does it mean. What is your answer?

11 MR. LEVANDER: His argument is absurd.

12 This option - - -

13 CHIEF JUDGE LIPPMAN: Why? Go ahead.

14 MR. LEVANDER: Okay. First of all, the law
15 is settled in this court, in this state, that mutual
16 covenants can be adequate consideration. But as
17 Judge Smith pointed out, you don't ever get there,
18 because an option under the General Obligation Law
19 needs no consideration.

20 CHIEF JUDGE LIPPMAN: Right.

21 MR. LEVANDER: But - - -

22 JUDGE GRAFFEO: What were the mutual
23 covenants if we were to look at that?

24 MR. LEVANDER: What are the mutual
25 covenants?

1 JUDGE GRAFFEO: Yes.

2 MR. LEVANDER: Among other things, that
3 there has to be a payment of 100 million dollars,
4 plus a potential payment of hundreds of millions of
5 dollars more. And I think it's very interesting, if
6 we take a quick look at this court's decision in Holt
7 v. Feigenbaum, 52 NY2d, it addressed the very issue
8 that Mr. Shechtman has raised. "The central fallacy
9 in defendant's argument is its implicit assumption
10 that the abstract concept of legally sufficient
11 consideration necessarily entails a benefit flowing
12 to the promissor." Rather, this court reiterated,
13 "We have expressly held that a promisee who has
14 incurred a specific bargained-for legal detriment,
15 may enforce a promise against the promissor,
16 notwithstanding the fact" - - -

17 JUDGE SMITH: You mean it can be a
18 bargained-for exchange, even it's only a dime or ten
19 dollars?

20 MR. LEVANDER: And there's no benefit. But
21 here there's tremendous benefit. And - - -

22 JUDGE SMITH: Well - - -

23 MR. LEVANDER: - - - the whole - - -

24 JUDGE SMITH: - - - we do have - - - but
25 what's - - - it's not so much the amount of benefit.

1 think he admits it needs no consideration, but he
2 says nevertheless, the parties said there was some,
3 so you have to go looking for it.

4 MR. LEVANDER: Right. If you were to go on
5 that route, you would say it makes a lot of sense.
6 There's a nonexistent operating company. It's got no
7 financing. It's guaranteed by Mr. Schron. The money
8 is raised by Mr. Schron, a billion-three. His
9 clients put in zero.

10 JUDGE PIGOTT: But that's why it takes
11 seven pages to say that this thing is clear on its
12 face. The Appellate Division spent an awful lot of
13 time trying to explain why this thing was clear on
14 its face.

15 MR. LEVANDER: It is clear on its face. It
16 says "mutual covenants". Those covenants put the
17 burden on my client, if it wanted to take over the
18 operating company - - -

19 JUDGE SMITH: I'm not sure it matters, but
20 I would - - - if you could help me a little to
21 understand the economics. If you exercise the
22 option, you get the privilege of putting 100 million
23 dollars into the company, the same company of which
24 you then acquire 99.999 percent. What has happened?

25 MR. LEVANDER: Okay. So the - - - so the

1 considera - - - so the transaction is either you
2 retire debt or you pay the cash for 100 million
3 dollars. At the closing, one of two things happens.
4 If you already put the 100 million dollars in, right,
5 they've had a chance, which they did, to suck out the
6 money as they operated over the years.

7 JUDGE SMITH: You mean as operators of the
8 nursing homes?

9 MR. LEVANDER: Correct. And the - - -

10 JUDGE SMITH: So what they got - - - you're
11 saying what they got, essentially, was a solvent - -
12 - a solvent company.

13 MR. LEVANDER: Correct. And they took out
14 ninety-six million dollars over the last - - -

15 JUDGE SMITH: Solvent out the door.

16 MR. LEVANDER: - - - year and a half.

17 JUDGE SMITH: Let me - - - now, isn't it -
18 - - whatever else - - - isn't it obvious that there's
19 something wrong with that resale provision which says
20 you give the excess over 400 million to the issuer?

21 MR. LEVANDER: I'm not sure that's wrong,
22 Your Honor, but obviously it's not before the court
23 today.

24 JUDGE SMITH: Oh, okay.

25 MR. LEVANDER: But - - -

1 JUDGE SMITH: But just humor me for a
2 minute. I understand that it's not before the court.

3 MR. LEVANDER: Okay. So - - -

4 JUDGE SMITH: You buy - - - you're going to
5 buy these units.

6 MR. LEVANDER: Um-hum.

7 JUDGE SMITH: You sell them to me. I'm a
8 total stranger to the transaction. I now own 99.99
9 percent of the issuer. You give the excess over 400
10 million back to the issuer, back to me?

11 MR. LEVANDER: The inference one could draw
12 is, this operating company has lenders. These
13 lenders demanded certain things for lending tons of
14 money to both the operating company and the real
15 estate company. And they could have insisted that
16 over 400 million dollars, if you later sell it, some
17 of that money's got to stay in the operating company.

18 JUDGE SMITH: So it essentially said to
19 retire - - - has to be to retire debt of the issuer?

20 MR. LEVANDER: Yes.

21 JUDGE SMITH: It doesn't say that, but
22 okay.

23 MR. LEVANDER: But we don't have to reach
24 it, because 100-million-dollars obligation is enough
25 consideration for an option which requires no

1 consideration. And the fact is that the refrain that
2 we keep hearing from my learned adversary and friend
3 is you got something for nothing. The person who got
4 something for nothing are his clients, who got this
5 operating company for nothing, literally. My client
6 had to put in a billion-three between guarantees,
7 loans, capital. And out of that, they got this
8 unequivocal option.

9 And he has conceded here today, twice, that
10 the language of "such other consideration" is
11 boilerplate and meaningless in many cases. And they
12 have not cited a single case in which a court has
13 held that where there is a specific reference to
14 consideration - - - mutual covenants, in this case -
15 - - and the boilerplate, that the boilerplate is to
16 be given meaning.

17 To the contrary. Every case that's been
18 cited here is either of one of two categories. It is
19 either a case in which that is the only description
20 of consideration is the boilerplate language, and
21 nothing else; or there is something else, and the
22 courts have routinely rejected it. If you look at
23 the Anicom case, the federal district court applying
24 New York law, it was 300,000 dollars plus other
25 valuable consideration. And the defendants, just

1 is, where there is specific consideration, or in this
2 case where you need no consideration, then the
3 integration clause or the merger clause, plus the
4 basic contract law of New York, precludes them from
5 trying to invent that you promised to deliver the
6 Brooklyn Bridge as well as the mutual covenants for
7 100 million dollars.

8 JUDGE PIGOTT: But as Mr. Shechtman pointed
9 out in his footnote, there were tax ramifications to
10 whether or not certain language was going to be in
11 the option or not. If we say sometimes it's
12 boilerplate, sometimes it's not, how do we make that
13 determination in light of things that are fairly
14 innocuous, such as there's tax ramifications to such
15 a thing as an option like this?

16 MR. LEVANDER: Whatever - - - my view is,
17 you look to the parties' intent. What you have here
18 - - - just to understand what Mr. Shechtman is
19 arguing - - - and I would like to come back for at
20 least a minute on the finality rule.

21 What he's arguing is the following. Ignore
22 the fact that the law says an option needs no
23 consideration. That's number one. Ignore the mutual
24 covenants language which is express and unambiguous
25 in the option. That's number two. Ignore - - - pick

1 up part of the peppercorn language, but ignore the
2 part that says the other consideration which is
3 acknowledged has been paid and received - - - okay,
4 ignore that part of that language. Ignore the merger
5 clause. And remember, Your Honors, that this option
6 is the amended option granted in 2006.

7 Their theory and Braten of this court - - -
8 the Braten decision of this court says, you apply
9 common sense. You look to see what should have been
10 there. Their theory is in 2004, my client came to
11 the closing and didn't fund a loan that's fully
12 documented for 100 million dollars. An absurd
13 conclusion which Justice Sherwood has put to rest and
14 is now on appeal in the First Department.

15 But let's assume, for the moment, we don't
16 have Justice Sherwood's decision. There's a 100-
17 million-dollar loan that's not funded. There's no
18 documents complaining about that. To the contrary,
19 in 2006, which is the operative document before this
20 court, the option gets reissued and the loan gets
21 restated. And in the loan document it says the loan
22 was funded, it's outstanding, we have no defenses to
23 it.

24 He wants you to pick up that loan
25 obligation, but only the language about the loan

1 obligation; nothing about the restatement, which
2 admits that it was paid, is funded, and is
3 outstanding.

4 JUDGE SMITH: But you're saying that you
5 ought to win this appeal in the First Department.
6 But isn't he technically right that until you've won
7 it, the case isn't moot?

8 MR. LEVANDER: No. Because you cannot say
9 - - - you cannot say I'm going to pick up - - - as a
10 document, I'm going to incorporate, despite the
11 merger clauses, despite the express reference to
12 mutual covenants, I'm going to pick up a loan
13 document which says the loan's outstanding and has
14 been funded and ignore that portion of it, but just
15 let Mr. Shechtman's clients, who were the lawyers who
16 drafted this document - - -

17 JUDGE SMITH: If I'm - - -

18 MR. LEVANDER: - - - make it up as they go
19 along.

20 JUDGE SMITH: - - - if I'm understanding
21 you right, at this moment, you're not arguing that
22 it's moot, you're just arguing this is another reason
23 for not buying his interpretation of the agreement?

24 MR. LEVANDER: That's correct. Let me get
25 to finality. Finality, it's - - - in my view, it's

1 very clear. Mr. Shechtman has said something which
2 is not accurate in terms of what our view is.
3 There's no question that if this appeal were only in
4 the Schron case then it would not be a final
5 judgment. There's already been a trial, there are
6 other pending claims, et cetera. So that would be
7 easy.

8 It also is clear that if the Mich action
9 were counter-claims in the Schron action, it would
10 not be a final judgment. So the question before this
11 court is, the fact that Mr. Shechtman's clients ran
12 to the court and filed Mich II, and there's another
13 action that was filed that is totally interlinked,
14 arises out of the same - - -

15 JUDGE SMITH: But before you even get
16 there, is - - - are all claims and counter-claims in
17 Mich II dismissed?

18 MR. LEVANDER: No. So, I'm going to - - -
19 I was about to say. So he's got to tell you that
20 because of the fortuity of the first filing, that
21 there is - - - there is this implied severance
22 doctrine - - -

23 JUDGE SMITH: The actions have never been
24 consolidated, right?

25 MR. LEVANDER: They were consolidated for

1 all - - - all discovery's been consolidated. The
2 appeal was one appeal. Everything about it. There's
3 no formal order of total consolidation.

4 JUDGE SMITH: Okay, but finality gets
5 technical.

6 MR. LEVANDER: Okay, I gotcha. So let's
7 get technical. In Mich II there is a counter - - -
8 there is a pending cause of action; not decided, not
9 severed. It relates to these same parties, the same
10 - - -

11 JUDGE SMITH: That's the defamation claim?

12 MR. LEVANDER: Right. Same investment.
13 It's - - -

14 JUDGE SMITH: You said the same parties.
15 They're not nominally the same parties, but they're
16 affiliates?

17 MR. LEVANDER: Well, Mr. Grunstein and Mr.
18 Forman are parties to that action. And they claim
19 that they were - - -

20 JUDGE SMITH: But the claim here is between
21 somebody called Cam III and somebody called SVCare.

22 MR. LEVANDER: Right.

23 JUDGE SMITH: Yes. They - - - those - - -
24 there are no claims pending between those parties,
25 right?

1 MR. LEVANDER: The defamation action is Mr.
2 Grunstein claims that in a meeting regarding this
3 investment with the investors, about this investment,
4 which is the subject of this appeal, there was a
5 defamatory statement made about him by Mr. Schron.

6 JUDGE SMITH: Okay, I'm just making - - -
7 again, I'm obsessing on what may seem a silly
8 technicality.

9 MR. LEVANDER: It's not a silly
10 technicality.

11 JUDGE SMITH: The entities in the two
12 claims are different?

13 MR. LEVANDER: The entities over the option
14 are different entities.

15 JUDGE SMITH: Or let's put it this way.
16 All claims in the Mich II action by and against
17 SVCare have been dismissed or finally adjudicated?

18 MR. LEVANDER: SVCare was the plaintiff in
19 the - - - was a - - - all of the claims brought by
20 Mich II on a derivative basis have been dismissed.
21 But Mr. Grunstein's separate claim for defamation, as
22 a plaintiff, relating to these - - - and the test for
23 implied severance, it has - - - cannot be part of the
24 same continuum of events. That's what this court
25 said in the Burke case versus Crosson.

1 Even if - - - so just looking at the Mich
2 II action alone, I do not believe it satisfies what
3 the Burke court, your decision, emphasized was a very
4 narrow exception to finality.

5 But I also think it blinks reality to say
6 that you can separate these two integrally related
7 cases, Mich and Schron, which have been litigated
8 together, which every hearing is together, which all
9 the discovery has been uniform and double captained,
10 and say gee, it's technically final.

11 So I do believe that the finality rule
12 should be applied here. But if you get to the
13 merits, this court in Braten said common sense and
14 looking at what the parties would have done, is a key
15 for all of these contractual understandings.

16 It makes no sense that experienced lawyer -
17 - - or ex-lawyer and investment banker would have put
18 - - - signed the option, not once but twice, and
19 never made a reference to an obligation of 100-
20 million-dollar loan. And it's not just
21 consideration. As Judge Smith pointed out, they're
22 trying to make it a condition of the effectiveness of
23 the option.

24 This court and the other courts have
25 rejected that kind of tortured argument. The First

1 Department was right. We respectfully request that
2 it be affirmed on the merits, if you get to that.

3 CHIEF JUDGE LIPPMAN: Okay, counselor,
4 thanks.

5 MR. LEVANDER: Thank you.

6 CHIEF JUDGE LIPPMAN: Counselor, rebuttal?

7 MR. SHECHTMAN: Three minutes, and I'll be
8 quick.

9 One should start off by saying, and I don't
10 think it's uncommon for this court, that nobody's
11 really defending the First Department's logic,
12 because I think everyone appreciates that the
13 consideration cannot be the exercise price or the
14 amount on resale. So that's an important starting
15 point.

16 The second thing - - -

17 JUDGE SMITH: But why couldn't the consi -
18 - - if this was one of a number of deals entered into
19 at the same time, why can't they all be consideration
20 for each other?

21 MR. SHECHTMAN: Well, that gets me to the
22 point that the consideration is the 1.3 billion
23 dollars. Because - - - that was put in. To get
24 there, it would seem to me, you only get there if you
25 say that's what the parties meant by this term. And

1 that sounds to me like somebody is using parol
2 evidence. Because someone is saying, look, we can
3 interpret this. It means the 1.3 billion dollars; it
4 means all the other deals. But you can't get there
5 unambiguously from this language. That really is - -
6 -

7 JUDGE SMITH: But why - - - I mean, why - -
8 - there are, as Judge Graffeo asked earlier, an awful
9 lot of contracts that say "good and valuable
10 consideration" in them. Why can't - - - why can't
11 everybody who's a party to one of these say well,
12 what that meant was X, and X is a pre-condition to my
13 performance, so I don't have to perform?

14 MR. SHECHTMAN: Look, in some sense, the
15 proof is in the pudding. The case before you has the
16 exact language, and no one is saying it. So to a
17 large extent, the very logic of these deals, what was
18 paid for the option, is going to decide these
19 questions.

20 You're told that, look, the words - - - the
21 reason you don't have to worry about the words "other
22 good and valuable consideration" is, and the reason
23 you know it's boilerplate, is because this uses the
24 phrase "mutual covenants and other good and valuable
25 consideration", which seems to stand for the

1 proposition that if you use two completely vague
2 terms, right, then you've stated corroboration. That
3 can't be right.

4 What you're told in the briefs is "mutual
5 covenants" means the procedural rights that were
6 exchanged here: no jury trial and the like. So you
7 have a very valuable option that was conferred for no
8 consideration. And that should say to a court, I'd
9 like to know something more, because that language
10 that could be boilerplate in some circumstances,
11 doesn't cry that out here.

12 Now, maybe the answer is it was the
13 gestalt, it was the 1.3 billion dollars, it was
14 everything else. But you can't come to that
15 conclusion unless you say to yourself, I need to
16 interpret. And as soon as you need to interpret,
17 merger clauses don't matter, right, the parol
18 evidence rule doesn't matter. What you need is
19 evidence. And that's what was precluded here.

20 It was precluded for reasons that I think -
21 - - and I'm being presumptuous - - - that I think - -
22 - by the First Department - - - for reasons that we
23 all think was wrong. And so now the question is,
24 does one say Mr. Levander wins because his answer is
25 it's the gestalt; or are we right that whether it's

1 the gestalt or the 100-million-dollar loan, a judge
2 ought to take some evidence, including the person
3 whose testimony is referenced in the footnote as to
4 why this was removed from the contract. One should
5 take some evidence.

6 The one thing we agree on - - - and then
7 I'll stop - - - is that like many cases, this one
8 comes down to common sense. And the question
9 becomes, do you get a company for either 100 million
10 dollars, or on their new view, nothing. One of the
11 most prosperous private companies in America, do you
12 get it for nothing? That's their position. Ours is
13 that can't be right. There must have been some
14 consideration here for this option. Thank you.

15 CHIEF JUDGE LIPPMAN: Okay. Thank you
16 both. Appreciate it.

17 (Court is adjourned)

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C E R T I F I C A T I O N

I, Penina Wolicki, certify that the foregoing transcript of proceedings in the Court of Appeals of Schron v. Troutman Sanders LLP, Mich II Holdings LLC v. Schron, No. 23 was prepared using the required transcription equipment and is a true and accurate record of the proceedings.

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