1	COURT OF APPEALS
2	STATE OF NEW YORK
3	
4	COUNTRY-WIDE INSURANCE COMPANY,
5	Appellant,
6	-against-
7	No. 21 PREFERRED TRUCKING SERVICES CORP.,
8	Respondent.
9	
10	20 Eagle Street Albany, New York 12207 January 15, 2014
11	
12	Before:
13	CHIEF JUDGE JONATHAN LIPPMAN ASSOCIATE JUDGE VICTORIA A. GRAFFEO
14	ASSOCIATE JUDGE SUSAN PHILLIPS READ ASSOCIATE JUDGE ROBERT S. SMITH
15	ASSOCIATE JUDGE EUGENE F. PIGOTT, JR. ASSOCIATE JUDGE JENNY RIVERA ASSOCIATE JUDGE SHEILA ABDUS-SALAAM
16	Appearances:
17	
18	THOMAS TORTO, ESQ. Attorneys for Appellant
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20	ALEXANDER J. WULWICK, ESQ. ROURA & MELAMED
21	Attorneys for Respondent
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23	
24	
25	Karen Schiffmiller Official Court Transcriber

1	CHIEF JUDGE LIPPMAN: Number 21, Country-
2	Wide.
3	Do you want any rebuttal time, counselor?
4	MR. TORTO: Yes, Your Honor, may I have two
5	minutes?
6	CHIEF JUDGE LIPPMAN: Yeah, sure.
7	MR. TORTO: Thanks.
8	CHIEF JUDGE LIPPMAN: Two minutes; you're
9	on. Go ahead.
10	MR. TORTO: Good afternoon. May it please
11	the court, my name is Thomas Torto. I represent the
12	plaintiff/appellant Country-Wide Insurance Company.
13	We urge that Country-Wide could not properly disclaim
14	as to the
15	CHIEF JUDGE LIPPMAN: Why couldn't you
16	disclaim as to Preferred?
17	MR. TORTO: Because
18	CHIEF JUDGE LIPPMAN: What what
19	stopped you from doing it?
20	MR. TORTO: Because the insured
21	Preferred was still cooperating as long as the driver
22	of the insured's vehicle was ostensibly still
23	cooperating.
24	JUDGE GRAFFEO: And how is the driver
25	cooperating? Because I thought he refused to come to

1	depositions. He didn't appear that he was working
2	with you folks at all.
3	MR. TORTO: Not until October 13th of 2008
4	did the driver unequivocally state that he would not
5	appear at his deposition. Up
6	JUDGE PIGOTT: How far along in the
7	litigation were you by that point?
8	MR. TORTO: In the underlying case,
9	depositions were ordered, and they were set for, say,
LO	like September 25th
L1	JUDGE PIGOTT: Of
L2	MR. TORTO: of 2008.
L3	JUDGE SMITH: The deadline kept getting
L4	extended
L5	MR. TORTO: Yes.
L6	JUDGE SMITH: Yeah, I mean, the it
L7	sounds like what they they the lawyer
L8	kept coming back saying, I'm still trying to get in
L9	touch with him, Judge; I haven't managed to yet. And
20	the Judge would say, okay, I give you another ninety
21	days.
22	MR. TORTO: Correct.
23	CHIEF JUDGE LIPPMAN: But what's when
24	what's your responsibility? You're supposed to
25	when you're reasonably within a

1	reasonable period of time when you know, that's when
2	you're supposed to disclaim?
3	MR. TORTO: You
4	CHIEF JUDGE LIPPMAN: You knew what
5	what Preferred was doing, right?
6	MR. TORTO: That's true. You have
7	CHIEF JUDGE LIPPMAN: So why
8	MR. TORTO: You have that principal on the
9	one hand
10	CHIEF JUDGE LIPPMAN: Why was what
11	what was happening with Preferred dependent on Arias?
12	What's what's why did you have to
13	what's the theory of waiting for him?
14	MR. TORTO: Because Arias, in my my
15	argument, he is Preferred. He's the permissive
16	driver. Preferred is liable
17	CHIEF JUDGE LIPPMAN: Their interests are
18	not exactly the same, are they?
19	MR. TORTO: I I think they are.
20	They're united in interest.
21	JUDGE PIGOTT: Well, you had one policy.
22	You obviously, the owner wasn't there at the
23	time of the accident. The person that knew what was
24	going on and could testify with respect to that
25	was was Arias.

MR. TORTO: Right. The - - - the owner, he 1 2 was an officer of the corporation, Mr. Markos. He's 3 merely a president of the corporation, who, by - - based on his record, had no personal knowledge of how 4 5 this accident occurred. CHIEF JUDGE LIPPMAN: Couldn't - - -6 7 couldn't their interests diverge, though, depending 8 on what Arias says? 9 MR. TORTO: No, I don't believe so. 10 CHIEF JUDGE LIPPMAN: 11 MR. TORTO: I believe - - - I believe that 12 Arias and - - - and the corporation are united in 13 interest. The corporation is vicariously liable under 388 of Vehicle and Traffic Law, and also 14 15 respondent-superior for the negligence of its driver, 16 Mr. Arias. 17 JUDGE GRAFFEO: As a more general question, what should be the test as to when an insurance 18 company should issue a disclaimer? 19 2.0 MR. TORTO: Well - - -21 JUDGE GRAFFEO: What - - - are there 22 several factors we should look at - - -23 MR. TORTO: You - - -2.4 JUDGE GRAFFEO: - - - or is there a certain 25 thing that should happen?

1 MR. TORTO: You got - - - on the one hand, 2 Your Honor, you have the requirement that an 3 insurance company is obligated to promptly disclaim as soon as the pertinent facts and circumstances 4 5 become apparent to it. On the other hand, you've got the 6 7 principle, the legal principle, articulated in Thrasher and most recently in Stradford from this 8 9 court. An insurance company must make every 10 reasonable effort - - - exhaustive efforts - - - to 11 secure the cooperation of their insured more than 12 disclaim. 13 CHIEF JUDGE LIPPMAN: How do you balance -- - how do you balance those two interests? 14 15 MR. TORTO: Well, I - - - I would suggest 16 that the - - - the obligation to - - - to secure the 17 cooperation of the insured trumps the obligation to promptly disclaim. I mean, they could have 18 19 disclaimed maybe in 2007 - - -20 JUDGE GRAFFEO: Because our policy in the 21 state is to try to make sure we can secure coverage 22 for - - -23 MR. TORTO: Correct. 2.4 JUDGE GRAFFEO: - - - for the injured

parties? That - - - that takes precedence over the

1	responsibility to disclaim timely?
2	CHIEF JUDGE LIPPMAN: So in that in
3	that in that circumstance, you don't have to do
4	it as soon as reasonably possible after you know?
5	MR. TORTO: I I would argue that you
6	you would not. And then in effect, because you
7	are
8	CHIEF JUDGE LIPPMAN: So you're conceding
9	in this case you didn't because you were waiting for
10	for Arias.
11	MR. TORTO: I'm concede I'm my
12	argument is that of a disclaimer as to Preferred in
13	July 2008, as the lower courts held that we should
14	do, would have been premature as long as the driver
15	was still cooperating.
16	JUDGE PIGOTT: What was he doing at that
17	point in July of 2008?
18	MR. TORTO: The driver?
19	JUDGE PIGOTT: Yeah.
20	MR. TORTO: At that point, he had not
21	his attitude had not risen to the level of
22	JUDGE PIGOTT: What what was actually
23	going on? In other words
24	MR. TORTO: They were trying to contact
25	him.

1	JUDGE PIGOTT: Pardon me?
2	MR. TORTO: They were trying to contact
3	him.
4	JUDGE PIGOTT: So
5	JUDGE GRAFFEO: Was he still working for
6	Preferred at that point?
7	MR. TORTO: I don't believe so. It
8	JUDGE GRAFFEO: I couldn't tell. I
9	couldn't tell from the papers.
10	MR. TORTO: You can't tell. You know, they
11	I mean
12	JUDGE READ: So how late could you disclaim
13	under the circumstances of this case?
14	MR. TORTO: I would say October 13th of
15	2008 was the trigger date when the driver
16	unequivocally stated he's not appearing and he
17	JUDGE READ: To the depositions?
18	MR. TORTO: he doesn't care what
19	happens. And and that's what the lower courts
20	held. I mean
21	CHIEF JUDGE LIPPMAN: And was the date that
22	you actually disclaimed, your view is, it's de
23	minimis between when you learned of it and when you
24	actually did the disclaimer?
25	MR. TORTO: Right. The disclaimer is

1	November 6th.
2	CHIEF JUDGE LIPPMAN: Yeah, so
3	MR. TORTO: Some twenty days
4	CHIEF JUDGE LIPPMAN: so your
5	argument is that is
6	MR. TORTO: Right.
7	CHIEF JUDGE LIPPMAN: timely.
8	MR. TORTO: Well, the Appellate Division,
9	in my opinion, penalized Country-Wide for pursuing
10	its obligation imposed by this court in Thrasher and
11	in the other cases to make every effort to secure the
12	cooperation of the insured. The insured is
13	Preferred, but the only way Preferred can act is
14	through its agent.
15	CHIEF JUDGE LIPPMAN: Yeah, but what length
16	
17	JUDGE RIVERA: But at what
18	CHIEF JUDGE LIPPMAN: What length of time
19	is appropriate between if you have to do it as soon
20	as reasonably possible after you know, and then
21	trying to do your due diligence? Can that go on for
22	another year or what
23	MR. TORTO: I, you know
24	CHIEF JUDGE LIPPMAN: what's the
25	balance here?

1	MR. TORTO: All I it's a sui generis,
2	I would say, Judge Lippman, because in Allstate
3	against Gross, the court said you got to look at the
4	facts and circumstances of each particular case to
5	make to make that determination.
6	JUDGE SMITH: Does
7	JUDGE RIVERA: So how many I'm sorry.
8	How how often does, let's say with Arias, does
9	Arias have to be unavailable, you can't find him,
LO	he's unwilling to be he's unresponsive. How
L1	often does that have to happen before your hopes that
L2	you'll find him or that he'll agree are
L3	MR. TORTO: I would say
L4	JUDGE RIVERA: no longer going to
L5	offset the the duty to to disclaim?
L6	MR. TORTO: I would say over a a
L7	significant period of time that the carrier has to
L8	keep doing follow-ups with a recalcitrant insured
L9	-
20	JUDGE READ: A year?
21	JUDGE RIVERA: Yes, how long would that
22	- a year?
23	MR. TORTO: It could be.
24	JUDGE RIVERA: Yeah.
25	MR. TORTO: And it but it has to

1 reach the point, though, where the insured says, 2 basically, you know, drop dead, I'm not coming, don't 3 bother me. JUDGE SMITH: Well, there - - - but there 4 5 are some insureds who really, who will never say 6 that. You can go ten years, and you won't get - - -7 I mean, there's got to be a point when you say, 8 enough is enough. 9 MR. TORTO: Well, you know, the standard is 10 whe - - - is when the insured's attitude has risen to 11 the level of an avowed - - -JUDGE SMITH: Well, supp - - - well, 12 13 suppose the insured's attitude is I'll get back to 14 you. And he says, I'll get back to you, every time 15 you contact him. 16 MR. TORTO: Right. 17 JUDGE SMITH: After - - yeah. After - -18 - after the first decade can you say, maybe he's not 19 going to get back to me? 20 MR. TORTO: I don't know. At some point, 21 the carrier has to make that determination. But I 22 say in this case - - -23 JUDGE RIVERA: Well, what's the point - - -2.4 JUDGE GRAFFEO: You're saying four months 25 wasn't - - - wasn't unreasonable?

1 MR. TORTO: No, because Markos has nothing to do with - - - it's not determinative here. Let's 2 3 assume that Markos is not co - - - he's not 4 cooperating, and they should have disclaimed in - - -5 in July of 2008. I say, so what? As long as the 6 driver's still cooperating, he could provide a 7 defense, not only for himself, but for the insured, 8 who's trucking - - -9 JUDGE SMITH: Does - - - does the insured 10 have - - - does the insurer have - - - have some 11 discretion? I mean, suppose if you had decided to 12 disclaim after Markos told you to forget about it, 13 would that necessarily have been wrong? MR. TORTO: I think it would have been 14 15 premature. 16 JUDGE SMITH: So you would - - - you - - -17 you could have - - - you would have been sued for - -18 - you would have had to give coverage to Preferred 19 even though - - - even though Markos had told you to 20 forget about it. 21 MR. TORTO: That's right, and in this case, it actually benefited the - - -22 23 JUDGE SMITH: But isn't it - - - isn't it possible that there could be a situation where it'd -2.4

- - where it'd be perfectly reasonable for the

1 insurance company to do either one thing or the To either disclaim or wait a few more months 2 3 than we might want - - - even though they could 4 disclaim, we might want to encourage them to wait a 5 few more months? MR. TORTO: Yes, I think that's this case. 6 7 By - - - by continuing to secure - - - trying to get the cooperation of the driver - - -8 9 CHIEF JUDGE LIPPMAN: Okay. 10 MR. TORTO: - - - it benefited the - - -11 the injured party in this case - - -CHIEF JUDGE LIPPMAN: Okay, counsel, you'll 12 13 have your rebuttal. 14 MR. TORTO: - - - to appeal in court. 15 CHIEF JUDGE LIPPMAN: Thank you, counsel. 16 MR. TORTO: Thank you. 17 MR. WULWICK: May it please the court, Alex 18 Wulwick for the respondents. 19 CHIEF JUDGE LIPPMAN: Counsel, why - - -2.0 why shouldn't we view this that they're doing their 21 due diligence? It's to everyone's advantage, 22 including the - - - the insured that - - - that they 23 go and they - - - and they really do everything they 2.4 can to - - - before they decide that they have to 25 disclaim. What's wrong with that?

1 MR. WULWICK: Because they knew certainly -- - the question, I think, was raised as to how long 2 3 this had gone on even before July of 2008, and actually Country-Wide had issued a - - - a - - -4 5 recommended the investigation be closed in May 18 - -- on May 18th of 2007. 6 7 CHIEF JUDGE LIPPMAN: Yeah, but they're saying that Arias is united in interest with 8 9 Preferred and that it - - - it made sense for them to 10 wait and make sure - - -11 MR. WULWICK: That's - - - you see, I 12 think, that's where I think they're wrong. They're -13 - - they're not united. 14 CHIEF JUDGE LIPPMAN: Why? Tell us. 15 MR. WULWICK: They're not united in 16 interest because they're as - - - it's not a - - -17 there's no dispute that Preferred and Arias are 18 separate insureds under the policy. 19 JUDGE PIGOTT: Yeah, but it's one policy. 2.0 MR. WULWICK: One policy. 21 JUDGE PIGOTT: The best thing that happened 22 to you was that - - - that they failed to cooperate. 23 You now have the best of both worlds. You've got - -2.4 - you've got an insurance company trying like the

devil to - - - to defend these people on - - - on

this - - - on - - - as a result of this accident. 1 2 They - - - they - - - investigators, letters, you 3 can't think of - - -4 MR. WULWICK: But - - -5 JUDGE PIGOTT: - - - another thing they 6 should have done. What's great news for you is, that 7 because of the default - - - because they - - - of 8 the default and a judgment, you now have a free path 9 in to prove up your case. You get a two-something-10 million-dollar judgment unopposed. And now, I guess you took an assignment from - - - from the insureds, 11 12 right? 13 MR. WULWICK: Well, I think that the way 14 the law works is that we - - - we - - - actually I 15 don't know about any assignments, Your Honor, but I 16 know that we're limited - - -17 JUDGE PIGOTT: Well, you can't - - - you 18 can't sue anything against the carrier unless you get 19 an assignment from the - - - from the defendants, 20 right? 21 MR. WULWICK: Well, we're limited to the -- - to the policy limits of 500,000 dollars plus 22 23 interest running on that appeal presently. 2.4 JUDGE PIGOTT: Right, but that claim - - -25 I thought that claim runs to the - - - to the

1 defaulting defendants. They're the ones that ought 2 to be going to Country-Wide and saying, you didn't 3 defend us enough, and now we have this judgment 4 against us. 5 MR. WULWICK: As the record stands now, 6 Your Honor, all - - - the only thing I know about is 7 that we have a default judgment against - - -8 JUDGE PIGOTT: Right, but generally 9 speaking, it - - - in my experience, what you do - -10 - what you do if you're the plaintiff is, you go to 11 that defendant and say, look, we're either going to 12 take your house, or you can assign your rights 13 against Country-Wide to us, and then we'll assert 14 your rights on behalf on Country-Wide. I didn't see 15 that in the record, but I want to assume that's true. 16 MR. WULWICK: No, that's - - -17 JUDGE PIGOTT: But then - - - so what 18 you're asserting are the driver and the - - - and the 19 owner's rights, right, under that policy? 20 MR. WULWICK: Essentially. 21 JUDGE PIGOTT: And they're the ones that 22 didn't cooperate. And they're the ones - - - now 23 you're saying, well, you didn't wait long enough to 2.4 see if someday we were going to come around and

cooperate. And I don't understand why that entitles

you to - - - to get the full amount of the policy.

2.4

MR. WULWICK: Because Your Honor, what - - we're only operating under the law, 3420, the

Insurance Law. The decision by this court in Jetco that says that after a reasonable amount of time, the insurer is obligated to disclaim and give the - - - give the insured sufficient time to - - to obtain alternative means of - - of defense and insurance.

And it's not even a question of four months, although four months has been held by this court and others as - - as a matter of law to be too long to disclaim, but we are talking about their efforts to get cooperation from the insureds going back to May of 2007 and then again the - - the file was closed in January of 2008, which is now eleven months, or ten months, before - -

JUDGE SMITH: As a general proposition though, it's in your - - - maybe not in your interest in this case - - - but it's in the - - - it's in the plaintiff's interest for the insurance company to try really hard to get that cooperation. And - - -

MR. WULWICK: Yes, Your Honor. But by the same token in Jetco, this court said that there's also an obligation on the insurance company to give sufficient time to the insureds to disclaim. And

1 that was - - -2 CHIEF JUDGE LIPPMAN: How do you weigh the 3 various policy considerations in both directions? MR. WULWICK: I think - - -4 5 CHIEF JUDGE LIPPMAN: In the bigger 6 picture, you would - - - you've just agreed that due 7 diligence is really important - - -8 MR. WULWICK: Yes, Your Honor. 9 CHIEF JUDGE LIPPMAN: - - - and that they 10 shouldn't disclaim. How do you - - - how do you 11 weigh that versus the other consideration of the 12 insured knowing early on that this is a disclaimer? 13 MR. WULWICK: I think it's weighed here by the - - - by the very facts of the record. The - - -14 15 the insurance company, Country-Wide, knew as early, say, of May of 2007, then again in January 2008, that 16 17 there was going to be no cooperation. They received 18 no cooperation from Markos - - -JUDGE SMITH: From - - - from Preferred, 19 20 you mean? 21 MR. WULWICK: From Preferred - - -22 JUDGE SMITH: I mean, they did eventually -23 - - they - - - I mean, as I gather, you're not - - -2.4 you're not challenging that as to Arias - - -

MR. WULWICK: No.

1 JUDGE SMITH: - - - they didn't have to 2 disclaim before they did. 3 MR. WULWICK: No, we're not. But as to - -- as to Preferred through Markos - - -4 5 JUDGE SMITH: But I - - - but isn't - - but then doesn't - - - couldn't you try the case, if 6 7 you're - - - if you're representing Preferred? You could try it without a Preferred witness. You could 8 9 try it with Arias' testimony. 10 MR. WULWICK: Yes, Your Honor. If he were 11 to cooperate, the case could be tried with his 12 cooperation, but - - - but - - -13 JUDGE SMITH: So - - - so if they - - - if 14 they had - - - if they had disclaimed when Mark - - -15 after Markos told them, forget about it; I'm not 16 interested, wouldn't you come in screaming and say, 17 they've - - - they've disclaimed prematurely? They can try this case with or without - - - without 18 19 Markos. 20 MR. WULWICK: I might be able to - - - to 21 claim that, but after four months, as a matter of 22 law, the disclaimer is late. 23 JUDGE PIGOTT: That's - - - that's - - -2.4 that's your position that it's a matter of law, even 25 though they spent a year and a half trying to track

1 these people down in every way I can think of, that 2 because when they - - - they close their file, and 3 they're still litigating with respect - - - with the driver, that somehow that - - - that means that they 4 5 got to pay you the policy? MR. WULWICK: Still litigating with respect 6 7 to the driver, perhaps, only based on his - - - his 8 throwaway assurance that he would show up for a 9 deposition, which he reneged on, but certainly not 10 through the - - - the - - - not through the 11 cooperation of Markos, whom they knew for - - -12 JUDGE PIGOTT: But Markos - - - Markos is 13 irrelevant to this - - - Judge Smith - - -14 MR. WULWICK: Well, actually, I don't see 15 how he is, Your Honor. JUDGE PIGOTT: - - - asked but - - - it's 16 17 permissive use. He - - - the - - -18 MR. WULWICK: Markos - - -19 JUDGE PIGOTT: The only person that was 20 there at the time of the accident - - - it's a 21 presumptive permissive use. I mean, Markos - - -22 MR. WULWICK: Yes. 23 JUDGE PIGOTT: - - - isn't coming in and 2.4 saying he didn't have a right to drive my truck. So 25

you got a - - - you've got a driver who as a result

1 of his conduct - - - his negligence, you allege - - -2 causes an accident in which your guy is injured. 3 MR. WULWICK: Your Honor, I cannot emphasize too strongly, this is not a VTL acci - - -4 5 highway accident case. This is a construction 6 accident case. The injuries occurred because the 7 plaintiff was - - - was doing some sort of gravel 8 work on a runway in a - - - on an airport - - -9 JUDGE PIGOTT: Was the plaintiff working 10 for - - - for Markos? 11 MR. WULWICK: No, Your Honor. 12 JUDGE PIGOTT: He didn't? Okay. 13 MR. WULWICK: A third party. He was doing 14 construction work on a runway. He opened the latch 15 of the door of the truck, to get some gravel down. 16 The latch was left, and unfortunately as he's doing 17 what he's doing, the latch - - - the door unlatches 18 and comes swinging against him and causes his injury. 19 This is not a - - - this is not a 388 - - -20 JUDGE SMITH: Why is that - - - why is that 21 relevant? 22 MR. WULWICK: Because what - - - what 23 Country-Wide tried to find out from Markos early on 2.4 and never did was what his involvement was with the 25

truck. And perhaps Arias told Markos, you know, this

1 latch on the truck has - - - has been really acting 2 up and you have to be careful; it's very dangerous. 3 Maybe Markos knew about that. Maybe Markos as owner of the truck - - -4 5 JUDGE PIGOTT: That's not your concern. It's - - - it's Country-Wide's, and they tried to do 6 7 everything they possibly could - - -8 JUDGE SMITH: You - - - you - - -9 JUDGE PIGOTT: - - - to find all that out. 10 MR. WULWICK: But - - -11 JUDGE SMITH: I mean, I'm sorry. Are you 12 saying you had to prove negligence by Preferred? 13 MR. WULWICK: I don't - - - I don't say we 14 had to, I say it's possible, and Country-Wide could not claim that Markos was irrelevant to this - - - to 15 16 this case, simply by saying that he was the owner of 17 the truck, and therefore, vicariously liable under 18 some sort of respondent-superior. 19 JUDGE SMITH: Well, but I - - - I still - -20 - I'm not - - - I still don't see why it would be - -21 - why you couldn't reasonably expect the carrier's 22 lawyer to defend the owner of the truck, if he only -23 - - if he has the driver's testimony? 2.4 MR. WULWICK: He might defend the owner of

the truck because he's a separate insured. But the -

_	the Preferred Preferred, through Markos, is
2	also a separate insured. There are two insureds on
3	the policy. There's no reason why Country-Wide could
4	not have disclaimed as to the uncooperative Preferred
5	through Markos, and then say, okay, Mr. Arias would
6	have
7	JUDGE SMITH: Well, why why isn't it
8	why he suggesting that there is a reason
9	he couldn't have disclaimed, which is that the
LO	the Markos' noncooperation did not really
L1	prevent him from defending the case. I mean, it's -
L2	in principle, as he wrote, if you can defend the
L3	case, you've got to defend it, even if one of your
L4	insureds is giving you trouble?
L5	MR. WULWICK: Markos I think it's
L6	arguable that Markos did prevent
L7	JUDGE SMITH: But how did how did
L8	Markos'
L9	MR. WULWICK: the defense of the case
20	as
21	JUDGE SMITH: How does Markos' refusal to
22	cooperate prevent prevent him from defending
23	the case?
24	MR. WULWICK: Because Markos because
25	I think it's a a imperative for an insurance

company to know what the owner of the truck knew 1 about the - - - the possible defective - - -2 3 JUDGE PIGOTT: But that's not your concern. 4 You're the plaintiff. You're going to prove that 5 there was negligence in that - - - as a result of 6 which your guy was - - - was injured. And Arias is 7 the guy that was there with the truck. 8 MR. WULWICK: But Your Honor, Preferred's -9 - - Country-Wide's argument is solely based on the 10 fact that they - - - that Markos was irrelevant to 11 this appeal - - - to this case, which is - - -12 JUDGE PIGOTT: It's irrelevant to you, is 13 my point. 14 MR. WULWICK: But it - - - that may - - -15 that may be the case ultimately, but so far as the 16 Insurance Law is concerned, they could not say he's 17 irrelevant to the case; we have to wait to disclaim 18 for who knows how long a time - - -19 JUDGE PIGOTT: Right, but - - - but by 20 saying it's irrelevant to you, you're saying it's - -21 - it doesn't make a difference to me. I'm - - - I'm 22 the plaintiff; I'm suing the case. But Country-Wide 23 cannot limp into this courtroom with one - - - one of 2.4 two witnesses and defend themselves against me; I'm

entitled to a default, and I get the 200 - - - I get

the path to 500,000 dollars by default. 1 2 MR. WULWICK: In either case, Your Honor, 3 again, I can only go back to the fact that there are 4 two insureds on the policy. 5 JUDGE GRAFFEO: Well, weren't - - - wasn't there discussions with Arias from August to October 6 7 about a deposition? So if he had agreed and had come 8 in and had been disposed - - - had been deposed, he 9 could have said something about his employer, like 10 you just mentioned. You know, I told the employer 11 there was a problem with the door latch on this - - on this vehicle. So I'm having trouble seeing why 12 13 you see these parties as so distinct? 14 MR. WULWICK: Only because they are 15 distinct, because they're two separate - - - they're 16 mentioned as two separate insureds under the policy. 17 Our - - - Preferred by virtue of - - - the - - - the main - - - the main policy holder; Arias by virtue of 18 19 his permissive use of the truck - - -20 JUDGE PIGOTT: But wasn't - - - wasn't the 21 coverage identical? I mean, you're only - - - you're 22 only talking about one policy with a half-a-million-23 dollar coverage, right? 2.4 MR. WULWICK: Yes, Your Honor, but it

doesn't mean that Preferred is - - is at the top,

and then we have Markos and Arias at the - - -1 2 JUDGE PIGOTT: No, but I'm wondering - - -3 MR. WULWICK: - - - branching off. 4 JUDGE PIGOTT: Judge Smith, I guess, 5 alluded to this a little bit. If - - - if one of 6 them fails to cooperate, they can still go forward. 7 I mean, if - - - if Arias disappeared - - -8 MR. WULWICK: But that's - - - that's the 9 point, Your Honor, if they can still go forward, they 10 can't say we have to wait to - - - to disclaim as to 11 Preferred because we're waiting for Arias to - - - to 12 come through on their search. 13 JUDGE GRAFFEO: Maybe they were hoping 14 Markos was going to encourage Arias. 15 MR. WULWICK: They may have been hoping - -16 17 JUDGE GRAFFEO: - - - to participate. MR. WULWICK: I don't know what they may 18 19 had been hoping, Your Honor, but certainly enough 20 time went by for them to be able - - - if - - - if 21 they - - - if the - - - the two insured are separate 22 insureds, they had enough time to disclaim as to 23 Preferred, certainly more than enough time, more than 2.4 four months - - - but okay, four months - - -25 CHIEF JUDGE LIPPMAN: Okay, counsel.

1	MR. WULWICK: Do you mind if I
2	CHIEF JUDGE LIPPMAN: Thanks. No
3	MR. WULWICK: the present the
4	preservation issue?
5	CHIEF JUDGE LIPPMAN: Counsel, your
6	your time is up, counsel. Thank you.
7	Counsel, rebuttal?
8	MR. TORTO: Briefly, Your Honors. I'd just
9	like to emphasize again that I would argue that Mr.
10	Arias speaks on behalf of the corporation. Why is it
11	that the only way that Preferred Trucking can
12	cooperate is through Mr. Markos? Preferred Trucking
13	can cooperate through Mr. Arias, because he's an
14	employee. He's an authorized driver of the truck.
15	JUDGE SMITH: Your your adversary
16	suggests not just now, but I think he did in
17	his brief that you haven't preserved this
18	point. Did you make this argument below?
19	MR. TORTO: Yes, at pages 256 and pages 335
20	of the record, we made a specific argument that
21	Country-Wide's disclaimer was timely
22	JUDGE GRAFFEO: In Supreme Court?
23	MR. TORTO: Yeah, in Supreme Court. As to
24	both Preferred and Mr. Arias. We said it's timely.
25	Now the the respond the respondents

1 didn't - - - never argued that Country-Wide's 2 disclaimer is untimely. They - - - they - - - they 3 measured it from the date that Mr. Arias refused to cooperate, October 18th of 2008. Nowhere do they 4 5 make that argument. 6 This decision was a sua spon - - - I mean, 7 the - - - where the judge basically split the baby, 8 and said that Country-Wide's disclaimer is timely as 9 to Mr. Arias - - -10 JUDGE SMITH: So you're really saying the 11 first time the idea of a - - - of a - - - of what 12 would be an untimely to one and timely as to the 13 other, came from the Supreme Court justice's opinion? 14 MR. TORTO: That's right. Sua sponte. And 15 then - -The fact - - - the fact that 16 JUDGE PIGOTT: 17 the court made that determination practically meant nothing, right? I mean, as long as - - - as long as 18 19 you were wrong about one, you were done. 20 MR. TORTO: That's right. Right, we - - -21 we - - - you know, I'm - - - to me, the big problem 22 with this case - - - I mean, the hurdle was to 23 establish that they exercised the requisite due 2.4 diligence to secure the cooperation of the insured.

It's a heavy burden. But, you know, they went

1	through Herculean efforts to try to get the
2	cooperation here, and they end up getting, you know,
3	whacked, because they continued to seek the
4	cooperation of the really important witness, the
5	driver.
6	JUDGE PIGOTT: When
7	JUDGE RIVERA: So other other than -
8	other than the insured's saying I refuse to
9	cooperate, what what would put you on notice
10	that they're not going to cooperate anymore?
11	MR. TORTO: Basically that, or the insured
12	has to, you know, affirmatively state I'm not
13	cooperating; you're on your own; don't bother me.
14	JUDGE RIVERA: So you think that should be
15	the rule?
16	MR. TORTO: But
17	JUDGE RIVERA: An affirmative statement
18	from the insured, I will not cooperate?
19	MR. TORTO: Right, that
20	JUDGE RIVERA: Conduct alone will not do
21	it.
22	MR. TORTO: Well, it could.
23	JUDGE PIGOTT: Well, conduct can and in
24	fact, if you even if Mr. Arias came in and said
25	I'm going to tell you something. I'm absolutely

	negligent and I'm not going to and I'm not
2	going to participate in anything that says I'm not,
3	because I'm not going to perjure myself.
4	MR. TORTO: Right. But here, I mean, that
5	happened October 8th. There's no dispute that that
6	happened October 18th
7	CHIEF JUDGE LIPPMAN: Yeah, but you agree
8	that there could be circumstances short of their
9	saying, I will not cooperate, that tells you that
10	they're not cooperating, and your responsibility, if
11	that were the case, is to disclaim at that point.
12	MR. TORTO: Right, but but I'm
13	saying, even if even if Mr. Markos, you know,
14	had some information that might be relevant, and he
15	doesn't cooperate, I don't think Country-Wide could
16	disclaim, as long as the driver's still cooperating.
17	CHIEF JUDGE LIPPMAN: Okay, counsel.
18	MR. TORTO: Because they could
19	CHIEF JUDGE LIPPMAN: Okay.
20	MR. TORTO: they could defend the
21	case.
22	CHIEF JUDGE LIPPMAN: Thank you, counsel.
23	MR. TORTO: Thank you.
24	CHIEF JUDGE LIPPMAN: Thank you both.
25	(Court is adjourned)

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I, Karen Schiffmiller, certify that the foregoing transcript of proceedings in the Court of Appeals of Country-Wide Insurance Company v.

Preferred Trucking Services Corp., No. 21 was prepared using the required transcription equipment and is a true and accurate record of the proceedings.

Hour Laboffmille.

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