1 COURT OF APPEALS 2 STATE OF NEW YORK 3 _____ 4 QBE INSURANCE CORPORATION, 5 Respondent, 6 -against-No. 25 7 JINX-PROOF INC., 8 Appellant. 9 _____ 20 Eagle Street 10 Albany, New York 12207 January 15, 2014 11 Before: 12 CHIEF JUDGE JONATHAN LIPPMAN 13 ASSOCIATE JUDGE VICTORIA A. GRAFFEO ASSOCIATE JUDGE SUSAN PHILLIPS READ 14 ASSOCIATE JUDGE ROBERT S. SMITH ASSOCIATE JUDGE EUGENE F. PIGOTT, JR. 15 ASSOCIATE JUDGE JENNY RIVERA ASSOCIATE JUDGE SHEILA ABDUS-SALAAM 16 Appearances: 17 JOHN M. DENBY, ESQ. 18 DEVITT SPELLMAN BARRETT, LLP Attorneys for Appellant 19 50 Route 111 Suite 314 20 Smithtown, NY 11787 21 ANTHONY M. NAPOLI, ESQ. THOMAS M. BONA, P.C. 22 Attorneys for Respondent 123 Main Street 23 White Plains, NY 10601 2.4 Sharona Shapiro 25 Official Court Transcriber

1	CHIEF JUDGE LIPPMAN: Number 25.
2	Counselor, do you want any rebuttal time?
3	MR. DENBY: Yes, two minutes, please, Your
4	Honor.
5	CHIEF JUDGE LIPPMAN: Two minutes, sure.
6	Go ahead.
7	MR. DENBY: May it please the court. My
8	name is John Denby, and I'm appearing on behalf of
9	the defendant Jinx-Proof Inc.
10	Plaintiff's motion for summary judgment
11	should never have been granted in this case.
12	Plaintiff failed to attach a complete copy of the
13	insurance policy to its motion papers. It failed to
14	include the liquor liability coverage endorsement.
15	JUDGE PIGOTT: Did you raise that in
16	opposition or in your cross-motion?
17	MR. DENBY: This those arguments were
18	not raised. It goes to the burden that plaintiff has
19	to establish its entitlement to judgment as a matter
20	of law. This plaintiff has to adduce all evidentiary
21	proof to remove any question of fact.
22	JUDGE SMITH: So if there's a flaw in his
23	showing, don't you have to point it out to the trial
24	court before you come point it out to us?
25	MR. DENBY: Well, in the in the trial

1 court and in the Appellate Division they have the 2 power to search the record and they can - - they 3 can search the record and find that. 4 JUDGE PIGOTT: But you said the record 5 wasn't there? MR. DENBY: Pardon? 6 7 JUDGE PIGOTT: You said that the dram shop exclusion wasn't there - - -8 9 MR. DENBY: The - - -10 JUDGE PIGOTT: - - - in the record. 11 MR. DENBY: It's not the dram shop 12 exclusion; it's the liquor liability coverage form. 13 JUDGE PIGOTT: Okay. MR. DENBY: It was not included in the 14 15 policy - - -16 JUDGE PIGOTT: But - - -17 MR. DENBY: - - - and - - -JUDGE PIGOTT: But if it wasn't in the 18 record, how can they search it? 19 MR. DENBY: Well, it's - - - it's in the 20 21 record in this sense, in the sense that they - - -22 they issued reservation of rights letters and they 23 said that there was coverage under the liquor 24 liability form - - -25 JUDGE PIGOTT: Oh, I see. So you're saying

1 it was - - - it was in the case in other - - - in 2 other documents; it's just that that - - -3 MR. DENBY: It's - - -4 JUDGE PIGOTT: - - - that rider was not on 5 the insurance policy. MR. DENBY: Absolutely. In the second 6 7 reservation of rights letter, the - - - the insurer 8 says that there's liquor liability coverage and we 9 will provide a defense under the liquor liability 10 coverage form. That's in the record. And they have 11 not established their entitlement to judgment of law 12 by - - - as a matter of law by - - - by adducing the 13 entire insurance policy. They - - - this liquor 14 liability coverage form is not subject to the assault 15 and battery exclusion and they - - -16 JUDGE PIGOTT: But then did you raise - - -17 you cross-moved too, right, didn't you? 18 MR. DENBY: We cross-moved, yes. 19 JUDGE PIGOTT: All right. Did you raise 20 that then? 21 MR. DENBY: It's not raised as an argument 22 in the record. 23 JUDGE PIGOTT: Okay. 2.4 MR. DENBY: It is - - - it is a legal 25 question that is available for review - - - review by

1 this court because it's dispositive. JUDGE SMITH: Well, it would be easier to 2 3 review, obviously, if we had the liquor - - - the text of the liquor exclusion. 4 5 MR. DENBY: Absolutely, and they should 6 have put that in. 7 JUDGE SMITH: Yeah - - -MR. DENBY: It was their burden. 8 9 JUDGE SMITH: - - - but if you had made the 10 argument, then presumably they - - - they could have 11 put it in. They could have said, what do you mean 12 it's not - - - it's not - - - look at page 18; it's 13 right there. 14 MR. DENBY: But - - -15 JUDGE SMITH: We just don't know. 16 MR. DENBY: - - - it's their obligation as 17 - - - in moving - - -18 JUDGE SMITH: Even when you don't raise the 19 point? 20 MR. DENBY: It's their obligation, in 21 moving for summary judgment, to remove all questions 22 of law, to establish their - - -23 JUDGE PIGOTT: Yeah, but you know, 24 sometimes page 18 is still on the photocopy machine. 25 I mean, it just - - - it just got - - - didn't get

1 into the papers. 2 MR. DENBY: This is more than page 18; this 3 is - - -4 JUDGE PIGOTT: I know; I'm not disagreeing 5 with you, but I guess what we're repeating too much 6 is why wouldn't you have said, hey, the liquor 7 liability exclusion is not in their papers? MR. DENBY: It should have been - - - it 8 9 should have been raised. It was argued in - - - in 10 the First Department. It's an argument that's - - -11 that is available for review by this court because it 12 doesn't rely on any extraneous facts. All of the 13 facts are in the record. It's a legal argument. It 14 goes to their burden of proof on a motion for summary 15 judgment. 16 JUDGE ABDUS-SALAAM: Counsel, on - - -17 MR. DENBY: They can't - - -18 JUDGE ABDUS-SALAAM: - - - on that issue, I 19 admit the letters, the reservation of 20 rights/disclaimer, I know - - - I know that's a 21 dispute too - - - letters indicate that first there 22 was no liquor liability coverage and then in the 23 second letter, they say it was liquor liability 2.4 coverage, but under what? Was that a separate - - -25 was that a separate coverage or was it under the

б

1 commercial general liability? 2 MR. DENBY: It's - - -JUDGE ABDUS-SALAAM: I'm not sure about 3 4 that. 5 MR. DENBY: If you look at the declarations page - - - I think it's at 75 of the record - - - the 6 7 declaration page lists all the coverages. It lists 8 three coverages: There's property damage, there's 9 general liability, and there's liquor liability 10 coverage. The coverage was there. If you look at 11 the assault and battery exclusion, it only applies to 12 the other coverages - - -13 CHIEF JUDGE LIPPMAN: Counsel, what do you make of the letters that the - - - whatever you want 14 15 to call it, the inaccuracies in it? Was it an 16 attempt to deceive you, or they were mistakes, or 17 what - - - what was the - - - you know, behind the 18 letters, what was the purpose of the letters and that 19 they were kind of off in certain regards? MR. DENBY: There are several - - -20 21 CHIEF JUDGE LIPPMAN: What do you attribute 22 that to? 23 MR. DENBY: There are several serious 24 problems with these letters. The first is the 25 insurance company issued a reservation of rights

1 letter. That creates a conflict of interest, a 2 profound conflict of interest that requires the 3 insurance company to advise the insured that they're entitled to separate and independent counsel at the -4 5 CHIEF JUDGE LIPPMAN: Right, but do you - -6 7 8 MR. DENBY: - - - insurance company's 9 expense. 10 CHIEF JUDGE LIPPMAN: - - - attribute it to 11 just mistakes in the letters, or is there a design to 12 those letters? 13 MR. DENBY: The failure to - - I don't attribute it one way or the other. I - - - I just 14 15 look at the fact, and the fact is that the - - - the 16 duty to advise the insured that they were entitled to 17 separate counsel was not provided. 18 JUDGE ABDUS-SALAAM: Didn't they tell you 19 that about the assault and battery charges, though? 20 Didn't they say - - -21 MR. DENBY: No - - -22 JUDGE ABDUS-SALAAM: - - - you should 23 consult your own lawyer; we're not going to defend 2.4 you; we're not going to indemnify you - - -25 MR. DENBY: They said - - -

1	JUDGE ABDUS-SALAAM: on assault and
2	battery
3	MR. DENBY: that there's a
4	possibility that there could be an excess verdict and
5	said you may want your your separate private
6	counsel to work with our
7	JUDGE SMITH: But didn't they also say, in
8	so many words, we're not covering you for we're
9	not defending or indemnifying you for assault and
10	battery?
11	MR. DENBY: On the general liability
12	coverage, not on the liquor liability coverage form.
13	They can't do that, because assault and battery
14	doesn't that exclusion does
15	JUDGE SMITH: Well, whether they can do it
16	or not, they did it, didn't they? I mean
17	MR. DENBY: They did it, and they're wrong.
18	JUDGE PIGOTT: What does liquor liability
19	coverage cover?
20	MR. DENBY: Pardon?
21	JUDGE PIGOTT: What does liquor liability -
22	
23	MR. DENBY: That's a
24	JUDGE PIGOTT: coverage
25	MR. DENBY: good question, Your

1	Honor. That's a very good question.
2	JUDGE ABDUS-SALAAM: Well, if
3	MR. DENBY: I would love to know that.
4	JUDGE ABDUS-SALAAM: If it's under the dram
5	shop
6	MR. DENBY: I'd love to see the policy.
7	What?
8	JUDGE ABDUS-SALAAM: Counsel, if it's under
9	the dram shop claims, and the Supreme Court
10	essentially dismissed those claims, doesn't the
11	liquor liability coverage become irrelevant, and
12	whether you had an assault and battery coverage under
13	that or not, it becomes irrelevant because the dram
14	shop claims are out of this, right?
15	MR. DENBY: You can't make that conclusion
16	from what's in the record here. As I've stated, they
17	did not attach the liquor liability coverage form to
18	their motion papers.
19	JUDGE ABDUS-SALAAM: Well, if we know that
20	
21	MR. DENBY: There is no
22	JUDGE ABDUS-SALAAM: If we know that the
23	liquor liability coverage is separate from the CGL
24	and the other coverage that you had, and the other
25	two exclude assault and battery coverage, and the

1 liquor liability form is the only one that could have 2 included assault and battery coverage, once the dram 3 shop claims are gone, isn't the liquor liability 4 coverage also - - -5 MR. DENBY: No, there's nothing in this 6 record that suggests that liquor liability coverage 7 is limited to dram shop claims. JUDGE SMITH: As I understand it, the 8 9 original letter, which mistakenly said you're not 10 covered for anything to do with serving liquor, would 11 have been right but for the existence of this liquor 12 liability coverage form? 13 MR. DENBY: I'm - - -14 JUDGE SMITH: I mean, I guess maybe I 15 misunderstood. I thought the liquor liability 16 coverage form essentially added into the policy 17 coverage that arose out of serving liquor which otherwise would not have been covered. 18 19 MR. DENBY: That's - - - that's correct. 20 JUDGE GRAFFEO: Is it a special rider - - -21 JUDGE SMITH: So the whole - - -22 JUDGE GRAFFEO: Is it a special rider to 23 the policy? 2.4 MR. DENBY: It indicates that it is - - -25 it is a - - - the declarations page says it's a - - -

1 a separate part, which indicates to me that it's much 2 more than just a rider. 3 JUDGE SMITH: But if it had not been in the policy, then this whole incident would have been 4 5 completely uncovered, is that right? MR. DENBY: If it had not been in the 6 7 policy, then the liquor - - - then the assault and battery exclusion would apply - - -8 9 JUDGE SMITH: Forget about the assault and 10 battery exclusion; would there have been coverage for 11 the incident? MR. DENBY: Yes, there would have been 12 13 coverage - - - there would have been - - -JUDGE SMITH: But even without - - -14 15 without the liquor coverage rider? 16 MR. DENBY: Yes, yes, there would have been 17 coverage. The only reason there wasn't coverage was 18 because the - - - of the assault and battery 19 exclusion. That's the only reason there wasn't 20 coverage. The - - - the reservation of rights - - -21 JUDGE GRAFFEO: There's multiple writings 22 here in the Appellate Division. What - - -23 MR. DENBY: Correct. 2.4 JUDGE GRAFFEO: What are you asking us to 25 do, and on - - -

1 MR. DENBY: I'm asking you - - -2 JUDGE GRAFFEO: - - - and on what rationale 3 are you recommending? 4 MR. DENBY: I'm asking you to find that 5 these letters did not suffice as notices of disclaimer. I'm asking you to find - - -6 7 JUDGE ABDUS-SALAAM: Why not? MR. DENBY: Pardon? 8 9 JUDGE ABDUS-SALAAM: Why not? 10 MR. DENBY: Because they're confusing and they're contradictory and they fail to advise the 11 12 insured - - - the insureds of their right - - -13 JUDGE ABDUS-SALAAM: What's confusing about we're not either - - -14 15 MR. DENBY: Well - - -16 JUDGE ABDUS-SALAAM: - - - indemnifying or 17 defending you on assault and battery - - -18 MR. DENBY: We're - - -19 JUDGE ABDUS-SALAAM: - - - what's confusing 20 about that? 21 MR. DENBY: Right. We're - - -JUDGE ABDUS-SALAAM: Both of them said 22 23 that. 2.4 MR. DENBY: They said that we're not - - -25 we're not defending or indemnifying you on assault

1 and battery under the commercial general liability 2 policy, but we are defending you and we are covering 3 you under liquor liability policy. And there's never been a disclaimer under the liquor liability policy 4 5 form. So - - -6 CHIEF JUDGE LIPPMAN: What's the 7 consequence of their conduct? What do you want us to - - - to hold? 8 9 MR. DENBY: Well, number one is they 10 violated their duty to defend by failing to advise 11 the insured that they had a right to separate and independent counsel. They appointed counsel that 12 13 represented parties with conflicting interests. 14 CHIEF JUDGE LIPPMAN: So what happens now? 15 MR. DENBY: You have - - - you have a 16 violation - - -17 CHIEF JUDGE LIPPMAN: What do you want us 18 to do? 19 MR. DENBY: I want you to reverse the 20 Appellate Division's decision and find that they had 21 an obligation to cover the insureds under - - - under 22 these circumstances. 23 JUDGE SMITH: I'm sorry - - -2.4 JUDGE PIGOTT: To defend and indemnify. 25 JUDGE SMITH: I'm sorry - - -

1	MR. DENBY: Defend and indemnify, correct.
2	JUDGE SMITH: I'm sorry; I know you're out
3	of time, but I'm confused about something. I'm
4	looking at the policy. It looks like under
5	exclusions you've got liquor liability at page
6	MR. DENBY: Under
7	JUDGE SMITH: at page 78 of the
8	record, and they exclude bodily injury or property
9	damage "for which any insured may be liable by reason
10	of the furnishing of alcoholic beverages." I see.
11	You're saying that's that's only a dram shop
12	exclusion.
13	MR. DENBY: No, you're looking at
14	you're looking at the reproduced general liability
15	policy.
16	JUDGE SMITH: Yes, I am.
17	MR. DENBY: You're not looking at the
18	liquor liability policy.
19	JUDGE SMITH: I understand. I understand.
20	MR. DENBY: And
21	JUDGE SMITH: I'm trying to figure out
22	whether whether
23	JUDGE GRAFFEO: If it was so important to
24	have this document, why wasn't it raised
25	MR. DENBY: I can't tell you why it wasn't

1 raised. 2 JUDGE GRAFFEO: - - - in Supreme Court? 3 MR. DENBY: All I can tell you - - - I know; it was very important. Plaintiff should - - -4 5 plaintiff is the movant. Plaintiff is moving for summary judgment. Plaintiff has to establish his 6 7 entitlement to judgment as a matter of law. He has 8 to reproduce the entire insurance policy - - -9 JUDGE GRAFFEO: But when he - - -10 MR. DENBY: - - - to be entitled to summary 11 judqment. 12 JUDGE GRAFFEO: But when that's not there, 13 there's no obligation on your part to raise that so the court could deal with that issue? 14 15 MR. DENBY: Well, generally not. I mean if 16 17 JUDGE PIGOTT: Well, let's assume for a 18 minute they were moving for summary judgment on the 19 basis that the policy had expired, and they attached 20 the binder that says it's good from January 31 to 21 January 31 within a year; they don't have to attach 22 the policy. If their motion is addressed to a 23 particular part, all they have to do is attach the 2.4 part. 25 MR. DENBY: Their motion was addressed to

1 coverage; they had to establish that there's no 2 coverage. They didn't do that. Their motion should 3 have been denied. 4 CHIEF JUDGE LIPPMAN: Okay, counsel. 5 MR. DENBY: And the Appellate Division's decision should be - - -6 7 CHIEF JUDGE LIPPMAN: Thank you. 8 MR. DENBY: - - - reversed. 9 CHIEF JUDGE LIPPMAN: So you'll have 10 rebuttal. 11 MR. DENBY: Thank you. CHIEF JUDGE LIPPMAN: Counselor? 12 13 MR. DENBY: Thank you. 14 MR. NAPOLI: May it please the court. My 15 name is Anthony Napoli. I represent the plaintiff-16 respondent. 17 CHIEF JUDGE LIPPMAN: Counselor, did the 18 two letters accurately reflect what you wanted to 19 convey to them? 20 MR. NAPOLI: Yes, Your Honor. I think 21 Judge Manzanet, in particular, said it perfectly, 22 that no reasonable person, having read the letters, 23 can - - -2.4 CHIEF JUDGE LIPPMAN: Were they a model of 25 clarity, though?

1	MR. NAPOLI: I think they were, Your Honor.
2	You know, I was thinking about this. For the court
3	and for the attorneys in this area, reservation of
4	rights, disclaimer of liability, denial of coverage,
5	those are all
6	JUDGE PIGOTT: Is there any
7	MR. NAPOLI: those are all buzz
8	words.
9	JUDGE PIGOTT: Is there any doubt I
10	mean, this is not an uncommon situation where
11	somebody gets hurt in a bar. And the complaints
12	generally do allege two things: negligence, and an
13	intentional act. When there's that conflict, the
14	- the carrier can't hire the lawyer because, of
15	course, that lawyer, if he's got a brain in his or
16	her head and wants to keep the client, is going to
17	move everything over to the assault. All of the
18	questions are going to be: Isn't it true that this
19	was intentional? Isn't it true, et cetera. All
20	right? So isn't counsel right that you have to
21	provide a lawyer of his choice so that he can be
22	properly protected, and if it turns out that it
23	becomes an assault, fine, but and you don't
24	have to cover it. But in terms of who's going to
25	defend the case, you you can't do it with the
1	

1 idea of hurting your insured. 2 MR. NAPOLI: Your Honor, as far as private 3 counsel, the - - - the insured was advised in both of the letters - - -4 5 JUDGE PIGOTT: It's not that; it's - - -6 it's you don't get to pick. In other words, the 7 lawyer that you had there should not have been there. He - - - the answer that was filed should not have 8 9 been filed by an insurance company lawyer because 10 there are affirmative defenses, et cetera, that can 11 be asserted that may push the case more to the 12 negligence side than to the intentional tort side, 13 which is of course what - - - what Jinx would want. And that's why they should have the lawyer that then 14 15 - - - that then does this, right? 16 MR. NAPOLI: Yes, Your Honor, but the 17 relief I requested in my motion was that the court 18 acknowledge that the letters effectively apprised the 19 insured that they weren't covered for the assault and 20 battery. 21 JUDGE PIGOTT: But it didn't tell them that 22 they're entitled to an attorney. The only thing it 23 said, I think counsel mentioned, was that you can go 2.4 get your own lawyer to defend you on assault. Now, 25 these are civilians, so they think they're now going

1 to pay for a lawyer, when in fact they got bad advice 2 there. You should have said: And we will pay for 3 that lawyer for you; you pick him or her and we'll 4 pay for it. Right? 5 MR. NAPOLI: They're entitled to payment of 6 their - - - their own attorney, Your Honor. 7 CHIEF JUDGE LIPPMAN: But isn't it basic 8 that you tell them that? I think that's what the 9 judge is driving at. 10 MR. NAPOLI: Yes, and I believe that they 11 were apprised of that in both of the - - -12 CHIEF JUDGE LIPPMAN: The letters said that 13 you're going to pay for it? MR. NAPOLI: I - - - I don't know if they 14 15 said that we were going to pay for it. 16 CHIEF JUDGE LIPPMAN: No, no - - -17 MR. NAPOLI: They advised them that - - -18 CHIEF JUDGE LIPPMAN: - - - but isn't that 19 important? It says go out and get a lawyer, and again, the assumption is, oh, I've got to go and get 20 21 a lawyer and pay for it, and - - - isn't that a 22 problem? Isn't that important? 23 MR. NAPOLI: Well, even if that was the 24 case, Your Honor, again, the relief that I requested 25 in my motion was just that the court take a look at

1	the and analyze the two letters and determine
2	whether or not when a lay person read those letters
3	they thought that they were going to be covered for
4	those allegations.
5	JUDGE SMITH: So your
6	MR. NAPOLI: Now
7	JUDGE SMITH: your position is that
8	this complied with 3420(d).
9	MR. NAPOLI: Exactly.
10	JUDGE SMITH: Whether and you're
11	saying 3420(d) doesn't require you to say we'll pay
12	for your lawyer. It just requires you to disclaim
13	promptly.
14	MR. NAPOLI: Yes, and not only that, Your
15	Honor, that that was the relief that I
16	requested in the motion.
17	JUDGE PIGOTT: But you have to disclaim
18	properly, too. In other words, you can't you
19	can't say we're not we're not defending you,
20	period.
21	MR. NAPOLI: Right, but that's not part of
22	3420, whether or not I've advised the insured that
23	they that I would pay for counsel of their
24	choosing.
25	JUDGE GRAFFEO: There's no statutory

1	obligation to tell
2	MR. NAPOLI: No.
3	JUDGE GRAFFEO: an insured that
4	MR. NAPOLI: No.
5	JUDGE GRAFFEO: their carrier has to
6	pay for the attorney of their choice?
7	MR. NAPOLI: No. They
8	JUDGE PIGOTT: Wait, if that's true I
9	mean, if you know that you have to provide a lawyer
10	for them because there's this conflict because
11	even though, I mean, the glass got thrown, I don't
12	know, somebody could have said I wasn't aiming at
13	her; I was aiming at the guy at the other table and I
14	happened to hit her; it was an accident. There
15	there are ways that even these assaults can be
16	can look like negligence, in which case you would
17	- you would cover it.
18	MR. NAPOLI: 3420(d) is very succinct, Your
19	Honor. It it basically deals with timeliness
20	of the your position
21	JUDGE PIGOTT: Right.
22	MR. NAPOLI: whether or not you've
23	actually communicated your position to the insured -
24	
25	JUDGE PIGOTT: Right.
1	

1	MR. NAPOLI: and that it basically be
2	in writing if it has to do with bodily injuries. And
3	I think in in this particular situation, we've
4	done all of that.
5	Now, with respect to these red herrings,
6	particularly with respect to what is in the the
7	policy, you know, I think what's telling is is that,
8	you know, I didn't put in, for instance, the
9	pollution damage exclusion; I didn't put in the
10	completed operations endorsement. Those are
11	irrelevant to those issues.
12	JUDGE ABDUS-SALAAM: The liquor liability
13	endorsement was the one that was really important
14	here, wasn't it?
15	MR. NAPOLI: No, Your Honor, I completely
16	disagree. If this wasn't a tavern or wasn't a bar,
17	the only two portions of the policy that you would
18	have would be the property damage and and the
19	CGL policy. But since it was a tavern, you
20	they added, for an additional premium, and you can
21	see on the dec page, they were charged, like, 2,000
22	dollars or something for the liquor liability
23	coverage. The liquor liability coverage doesn't have
24	anything to do with the assault and battery
25	allegations; the liquor liability endorsement or
1	

1 portion of the policy, as you indicated - - -2 CHIEF JUDGE LIPPMAN: That would be a 3 typical provision in this situation, right - - -MR. NAPOLI: That most - - -4 5 CHIEF JUDGE LIPPMAN: - - - for a tavern? 6 MR. NAPOLI: That most taverns would have, 7 exactly. 8 JUDGE GRAFFEO: But if you're making a 9 submission - - -10 MR. NAPOLI: But they would apply only to 11 the dram shop - - -JUDGE GRAFFEO: If you're making a 12 13 submission to the court, shouldn't it have all of the 14 provisions of the policy so that - - -15 MR. NAPOLI: I disagree, Your Honor. 16 JUDGE GRAFFEO: - - - the court could see 17 that? 18 MR. NAPOLI: I tend to agree that, you 19 know, it was streamlined. If it was - - -20 CHIEF JUDGE LIPPMAN: You don't think it's 21 a good idea to put in all the provisions of the 22 policy? That doesn't make sense to you? 23 MR. NAPOLI: Your Honor, I put - - -24 CHIEF JUDGE LIPPMAN: I understand the 25 argument that you didn't have to or that - - - but it

1 would have been good to put it in, right? MR. NAPOLI: Well, none of the other 2 3 justices in the First Department indicated that they 4 - - - their decision rested upon the me putting - - -5 JUDGE SMITH: Well, as I understand what 6 you're - - -7 MR. NAPOLI: - - - in portions of the policy or not. 8 9 JUDGE SMITH: - - - what you're saying, and 10 I'm - - - it's slowly getting through my head, anyway 11 - - - you're saying that this liquor liability 12 coverage was really just as irrelevant to this case 13 as though it were nuclear explosion coverage. MR. NAPOLI: Exactly, Your Honor. 14 15 JUDGE SMITH: And you said I don't - - - I 16 don't have to put in a - - - on the other hand, on 17 thinking about it, when you're representing an 18 establishment that serves liquor, maybe it would be a 19 little more - - - a little less confusing to have the 20 - - - to have that - - - to have that in front of us 21 so we can see it's irrelevant. 22 MR. NAPOLI: However, the assault and 23 battery exclusion would be part of the CGL policy, if 24 it was like a deli, for instance, and then we would 25 be having the same arguments; but for the liquor

liability coverage, it wouldn't even come into play.
JUDGE PIGOTT: The accident happened in
- in 2007, and she sued in in that same year;
she sued in December. You made your motion in '11,
in 2011, and you said that that you're "not
obligated to continue to defend or pay any judgment,
that none of the remaining negligence allegations can
survive, except the assault, and are deemed to"
have been "have arisen from the assault and are
thus subject to the assault and battery exclusion".
Now, if you were the one that put the lawyer on
you know, in the case in 2007 when it was sued, and
there was no one there to defend against the assaults
because you didn't tell him you could pay for their
lawyer to to assert that, how can you win a
summary judgment motion without saying we by
the way, we didn't pay them for a lawyer?
MR. NAPOLI: Because the scope of my
summary judgment motion had nothing to do with that.
The only thing that I requested in my summary
judgment motion was to deem that the letters, one or
both of them, satisfied all of the conditions of
3420(d). And the Appellate Division didn't even
bring up these arguments. The only argument was
focused on the analysis of the two letters, whether

or not they meet all of the - - - all of the 1 2 requirements in that particular statute. 3 JUDGE PIGOTT: And then they cross-claimed and said that the letters are confusing, right, and 4 5 did not suffice to disclaim and that the negligence 6 claims were not merged into the assault. MR. NAPOLI: Yes, and then the Appellate 7 8 Division did say that there's no argument that the -9 - - but for the assault and battery allegations, 10 there wouldn't be any negligence allegations. 11 JUDGE PIGOTT: It just seemed to me that 12 that wasn't true. Now, I'm not saying you were 13 saying something false; I mean, I can - - I can see 14 so many ways that what looks like an assault and 15 battery turns out not to be one. But I guess the 16 argument then is that that wasn't raised in the - - -17 MR. NAPOLI: Well, let's put it this way, 18 Your Honor. If the assault - - - if the negligence 19 claims weren't put in the summons and complaint in 20 the underlying action, those attorneys knew that 21 there wouldn't be coverage. 22 JUDGE PIGOTT: What attorneys? 23 MR. NAPOLI: The plaintiff's attorneys, 2.4 Vera Hendrix's attorneys. They - - - the only reason 25 why - - -

1 JUDGE PIGOTT: Well, you can't accuse them 2 of being nefarious in trying to get into the contract 3 4 MR. NAPOLI: No, Your Honor, but basically, 5 as the Appellate Division indicated, those negligence claims wouldn't exist but for the assault and battery 6 7 claims. That's why they - - -JUDGE PIGOTT: No, but for the - - -8 9 MR. NAPOLI: - - - the Appellate Division 10 focused on that. JUDGE PIGOTT: - - - I don't mean to fence 11 12 with you over facts, but it wouldn't exist but for 13 the incident that happened. And - - - and aren't I 14 right? I mean, if the - - - if the assailant said, 15 you know, I was trying to hit the Joe Namath picture 16 on the wall because I'm a Buffalo Bills fan, and it 17 slipped out of my hand like so many quarterbacks and 18 - - - for the Buffalo Bills, and it hit that lady, 19 and I'm really sorry and it's terrible; I mean, 20 that's negligence. 21 MR. NAPOLI: Well, Your Honor, I did address all of this in the underlying motion. I put 22 23 in all of the medical records. I put in all of the 24 deposition testimony, because I thought that was 25 going to be an argument that I would have to clear in

1	order to get
2	JUDGE ABDUS-SALAAM: Counsel, you started
3	to say something about the dram shop, and I'd asked
4	your adversary a question about that. Can you
5	MR. NAPOLI: Yes, Your Honor.
6	JUDGE ABDUS-SALAAM: Can you tell me
7	something
8	MR. NAPOLI: I agreed with your line of
9	questioning to my adversary with respect to the dram
10	the dram shop allegations, because the liquor
11	liability coverage, that he's alleging makes my
12	motion fail because it wasn't part of the motion
13	papers, only has to do with the dram shop
14	allegations.
15	JUDGE SMITH: Your view of this case is
16	it's very simple: Read the disclaimers and see
17	whether you think they're clear or not?
18	MR. NAPOLI: See if they meet the 3420.
19	JUDGE PIGOTT: If they're ambiguous, we
20	lean toward the insured?
21	MR. NAPOLI: Of course, if they're
22	but my position is that they're not.
23	CHIEF JUDGE LIPPMAN: Okay, counselor
24	MR. NAPOLI: I think anybody who reads it -
25	

1	CHIEF JUDGE LIPPMAN: Thanks, counsel.
2	MR. NAPOLI: can't walk away from it
3	with any other impression.
4	CHIEF JUDGE LIPPMAN: Thank you, counsel.
5	Counselor?
6	MR. DENBY: The Appellate Division did
7	address the liquor liability coverage. Judge
8	Andrias, in his dissent, said that the letters did
9	not detail the scope of that coverage, which is a
10	separate coverage part and not a mere portion of the
11	commercial liability coverage part, and did not state
12	whether the assault and battery conclusion (sic)
13	applied to the liquor liability coverage.
14	JUDGE ABDUS-SALAAM: Well, is it your
15	position
16	MR. DENBY: That's part of the
17	JUDGE ABDUS-SALAAM: Is it your position
18	that the assault and battery coverage is in the
19	liquor liability coverage?
20	MR. DENBY: It's my position that the
21	assault and battery exclusion does not apply to the
22	liquor liability coverage, and that's because
23	JUDGE ABDUS-SALAAM: So you would be
24	covered for assault and battery?
25	MR. DENBY: Yes.

1	JUDGE SMITH: So you say that the assault -
2	that the liquor liability coverage not only
3	removed the the dram shop act exclusion but
4	added a essentially new coverage that wasn't in the -
5	
6	MR. DENBY: Well, liquor liability coverage
7	does add new coverage.
8	JUDGE PIGOTT: Where
9	MR. DENBY: He's paying a separate premium.
10	JUDGE PIGOTT: Have we got it now? Have we
11	got that rider? Or you say it's more than a rider.
12	Have we got that document?
13	MR. DENBY: No, it's not in the record.
14	The
15	JUDGE PIGOTT: Well, then, how can you say
16	that? I mean, I'm still trying to figure out what
17	liquor liability coverage
18	MR. DENBY: Well, I'm defending against
19	summary judgment, and and you the court
20	isn't is required to view the facts in the
21	light most favorable
22	JUDGE SMITH: But aren't you really in the
23	position of saying to us, look, if this thing had
24	only been in the record, the court below could have
25	seen that my adversary wasn't entitled to summary

1 judgment. If that's the case, shouldn't you have put 2 it there? 3 MR. DENBY: What I - - -4 JUDGE SMITH: Because how do we - - - he 5 says it's totally irrelevant. He says it's just as irrelevant as a nuclear accident exclusion. How are 6 7 we supposed to know? 8 MR. DENBY: That's an attorney at oral 9 argument. I agree with you. 10 JUDGE SMITH: I understand - - -11 MR. DENBY: How are you supposed to know? JUDGE SMITH: - - - but yeah - - - but - -12 13 14 MR. DENBY: I'm opposing summary judgment. 15 JUDGE SMITH: Yeah, but - - - yeah, but he 16 left out something that he says is irrelevant, and we 17 - - - we're saying - - - we suggest maybe he ought to 18 put it in anyway because it's clearer, but he says 19 it's irrelevant. You say it's relevant; why didn't 20 you put it in? 21 MR. DENBY: I'm saying now it's - - - now 22 it's a question of fact because you don't know; you 23 can't say whether there's coverage or not. It's my 2.4 position that there is coverage and this motion 25 should never have been granted.

1	JUDGE ABDUS-SALAAM: Did you make these
2	arguments to the Supreme Court or to the
3	MR. DENBY: We made them
4	JUDGE ABDUS-SALAAM: Appellate
5	Division?
6	MR. DENBY: Again, we made them in the
7	Appellate Division. Judge Andrias adopts those
8	those issues in his dissent at page 9 of the record.
9	In this case, the insurer hired attorneys to
10	represent conflicting interests. They made a motion
11	for partial summary judgment partial.
12	JUDGE PIGOTT: That jumped out at me, but
13	you didn't oppose it on those grounds.
14	MR. DENBY: I didn't oppose the motion for
15	summary judgment on the grounds?
16	JUDGE PIGOTT: When they moved for summary
17	judgment, you in your cross-motion you had two
18	two things. You say the letters are confusing
19	and that the negligence claims are not merged into
20	the assault.
21	MR. DENBY: Well, it's a little bit more
22	than that. We also talk about estoppel. We talk
23	about the conflict of interest which
24	JUDGE GRAFFEO: You know, preservation has
25	to be raised in the trial court.

1	MR. DENBY: In the correct. Correct.
2	And in this case, my position is that they haven't -
3	
4	JUDGE GRAFFEO: I mean, it's kind of like
5	neither side here wants us to know what the liquor
6	liability provision is.
7	MR. DENBY: In which case you have to deny
8	summary judgment; you have to remand it back. That's
9	what I'm saying.
10	CHIEF JUDGE LIPPMAN: Okay, counsel.
11	MR. DENBY: Thank you very much.
12	CHIEF JUDGE LIPPMAN: We'll consider your
13	arguments. Thank you both.
14	(Court is adjourned)
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	

1	
2	CERTIFICATION
3	
4	I, Sharona Shapiro, certify that the
5	foregoing transcript of proceedings in the Court of
6	Appeals of QBE Insurance Corporation v. Jinx-Proof
7	Inc., No. 25 was prepared using the required
8	transcription equipment and is a true and accurate
9	record of the proceedings.
10	
11	Sharing Shaphe
12	construct construct
13	
14	Signature:
15	AAERT Certified Electronic Transcriber (CET**D-492)
16	
17	Agency Name: eScribers
18	
19	Address of Agency: 700 West 192nd Street
20	Suite # 607
21	New York, NY 10040
22	
23	Date: January 23, 2014
24	
25	