

Question #1:

Will you only accept Xerox compatible toner bids? Reason I ask is these compatible toners are far more expensive than most of the other compatibles. For instance West Point Products is a compatible brand that is on the NY State Contract, and are more cost efficient with no change in quality.

Question #2:

Quick question, Xerox also being a compatible toner made by a different company other than Xerox, would you be interested in another compatible toner that would out preform a Xerox and HP toner? The Xerox toner you requested is made by a generic company that puts the logo in the box and calls it Xerox.

Question #3:

The above referenced RFP/RFB is specifically requesting Xerox cartridges compatible with HP printers. Will you accept a bid for non-Xerox brand cartridges that are compatible with said HP printers?

Answer to Q. #1, #2 and #3:

Because we have been using the Xerox brand for over ten years without any quality issues we want to continue doing so. We will not accept any substitute.

Question #4:

I understand that you are requesting Xerox brand for all HP toners on this request. How about for the last three items on the bid request:

Part Number 113R00657

Part Number 113R00711

Part Number 113R00712

Are you requesting only genuine OEM Xerox toners for the above three items, or can you also accept a premium re-manufactured alternative.

Answer to Question #4:

These last three items are also Xerox part numbers and are oem, so we are requesting those specifically and will not accept any substitute.

Question # 5:

Can you tell me if this will be awarded to one or several vendors?

Answer to Q. # 5:

A single contract will be awarded. Please refer to the Method of Award, on page 1 of the bid specifications.

Question # 6:

Are you accepting bids from out of state companies?

Answer to Q. #6: Yes

Question # 7:

Can you send me the recap of tabulation from the last bid for these Xerox cartridges?

Question # 8:

Is it possible to get a FOIL request to know the previous winning number for this contract and if it was for the same amount of estimated items?

Answer to Q. # 7 and # 8:

The NYS Unified Court System had no previous Request for Bid nor contract for this commodity. This is our first RFB for Xerox Replacement Cartridges.